

SOUTH BAY CITIES
COUNCIL OF GOVERNMENTS

FISCAL YEAR

2017-2018

Mid-Year Budget Adjustment & Forecast



**SOUTH BAY CITIES
COUNCIL OF GOVERNMENTS**

SBCCOG Organizational Structure

Board of Directors

Executive Director

Legal Counsel

Research Director

Deputy Executive Director

Transportation Director

Administration

Agenda Preparation
Finance
Information Technology
City Staff & Elected Officials Trainings
Regional Advocacy
Member Networking and Communications
Dominguez Channel CIMP

Transportation, Environmental Outreach & Implementation Programs

Transportation Improvement Programs
Measure R Highway Program
Measure M Program Development
South Bay Rail Development Program
South Bay Transit Programs
Alternative Transportation Programs
Alternative Fuel Vehicle Studies
Smart Mobility/Travel Pal
Sustainability / CAP
South Bay Environmental Services Center
Energy Efficiency Programs
Water Conservation, Quality, & Supply Programs
Sanitation District Programs

Special Services

General Assembly
Metro Deputy
South Bay Net (Broadband Network)
Homeless Services
Short-term Rental Task Force
Regional Coyote Control Plan
Senior Services

Goal A: Environment, Transportation and Economic Development

Goal B: Regional Advocacy

Goal C: Member Networking and Communications

Goal D: Organizational Stability



SBCCOG Organizational Staffing 2017-2018

Board of Directors

(18 Board members = 1 per 16 cities plus 2 LA County)

Executive Director

Legal Counsel

Research Director - Deputy Executive Director - Transportation Director

Administration

Contract Consultants:

Executive Director - Jacki Bacharach & Associates (\$220,000) (55%)
 Transportation Director - (\$12,344) (11%)

Employees:

.59 Administrative Officer
 1.67 Environmental Services Analyst
 1.84 Administrative Assistant

Total 4.10 FTEs

Funding:

Dues
 General Assembly Sponsorships
 Trainings
 Interest
 Dominguez Channel CIMP

Transportation, Environmental Outreach & Implementation Programs

Contract Consultants:

Executive Director - Jacki Bacharach & Associates (\$160,000) (40%)
 Transportation Director (\$100,994) (89%)
 Research Director (\$96,676) (100%)
 Energy Efficiency Engineer (\$170,000) (100%)

Add'l Transportation Consultants - Measure R (\$92,840) (100%)
 Add'l Consultants Strategic Growth Council (\$240,608) (100%)
 Add'l Consultants as needed on contracts in development (\$60,000) (100%)

Employees:

.38 Administrative Officer
 1.61 Project Managers
 3.97 Environmental Services Analysts
 1.66 Administrative Assistants

Total 7.62 FTEs

Funding:

PUC SCE/SCG Energy Efficiency Partnership Funds
 Green Building Challenge
 West Basin Municipal Water District
 Sanitation District Education Outreach Programs
 Torrance Water District
 Metro Vanpool
 Metro Express Lanes
 Metro Measure R
 Metro - Strategic Growth Council
 Metro Smart Mobility/Travel Pal
 LA DWP
 CEC ChargeBliss
 Integrated Pest Management
 HERO Renewables

Special Services

Contract Consultants:

Jacki Bacharach & Associates (\$20,000) (5%)
 Metro Liaison (\$96,970) (100%)

Employees:

.03 Administrative Officer
 .39 Project Manager
 1.36 Environmental Services Analysts
 .50 Administrative Assistant

Total 2.28 FTEs

Funding:

Dues
 General Assembly Sponsorships
 Metro Deputy Agreement
 South Bay Net (Broadband Network)
 LACO Homeless (PATH)

Note: Employee percentages are based on function

SBCCOG Summary

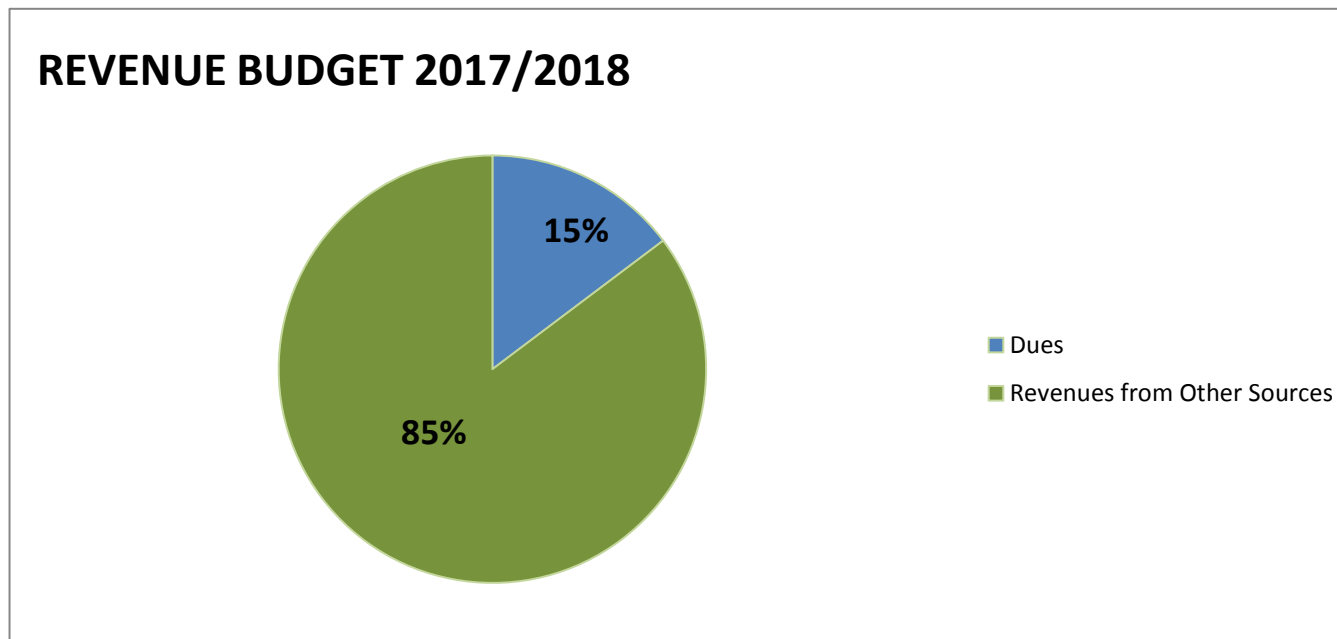
SOURCE	ACTUALS 2016/2017	BUDGET 2016/2017	ADOPTED 2017/2018	Mid-Year Budget Revision 2017/2018	ESTIMATED YTD (Jul 1, 2017 - Dec 31, 2017)		PLANNED 2018/2019	NOTES
					6 months	% to date		
Revenue								
General Fund Sources	398,728	396,260	428,858	416,900	185,654	45%	431,600	See General Fund Revenue Sources
Grant Revenue	2,076,165	2,546,286	1,704,848	1,803,183	1,099,749	61%	1,259,635	See Grant Revenue Sources
Special Services	158,799	152,700	152,000	155,144	73,988	48%	155,144	See Special Services
Add'l Revenues required for a balanced budget			60,645	0			593,436	
Total Revenue	2,633,692	3,095,246	2,346,350	2,375,227	1,359,391	57%	2,439,815	
Expenses								
Administration	322,394	318,243	323,580	325,940	150,764	46%	327,280	See Administration TSP
Grant Services	1,945,887	2,574,791	1,895,800	1,908,407	943,433	49%	1,979,660	See Grant Services TSP
Special Services	135,942	202,211	126,970	129,879	49,879	38%	132,875	See special Services TSP
Total Expense	2,404,223	3,095,245	2,346,350	2,364,226	1,144,076	48%	2,439,815	
Net Income	229,469	0	0	11,001	215,315		0	

Potential Grant Revenue for 2017-2018

1 Measure M	62,500	Projection of \$125K is for one year only; grant would likely span multiple years
2 HERO Renewables	7,500	Possible additional funds for 2018
	70,000	

SBCCOG General Fund Revenue Sources

SOURCE	ACTUALS 2016/2017	BUDGET 2016/2017	ADOPTED 2017/2018	Mid-Year Budget Revision 2017/2018	ESTIMATE		PLANNED 2018/2019	NOTES
					D YTD (Jul 1, 2017 - Dec 31, 2017) 6 months	% to date		
Dues	332,500	332,500	\$ 352,500		176,250	50%	372,000	\$20K dues increase
General Assembly Sponsorships	66,810	60,000	\$ 60,000		25,500	43%	60,000	\$7500 of 2017 GA funds included in YTD estimate
MTA South Bay Deputy Administration	91,989	92,700	\$ 92,000	\$ 95,144	48,488	51%	95,144	3% increase retroactive to July 1, 2017 - budget adj. at Mid-Year
Grant Revenue	2,076,165	2,546,286	\$ 1,704,848	\$ 1,803,183	1,099,749	61%	1,259,635	See Grant Revenue Sources page for details
Dominguez Channel Coordinated Integrated Monitoring Program (CIMP) - Administration	50,000	55,300	\$ 58,058	\$ 50,000	2,460	5%	50,000	2016-17 estimate: reconciliation not complete
PACE Programs	9,829	0	\$ 15,500	\$ 6,800	3,694	54%	6,800	HERO (-7200), Ygrene (-1000): Reduced participation in program
Other Revenues	6,399	8,460	\$ 2,800	\$ 8,100	3,250	40%	2,800	Interest, training, Holiday Light Exchange - increased sponsorship for HLE 2017
TOTAL	2,633,692	3,095,246	2,285,706		1,359,391	57%	1,846,379	

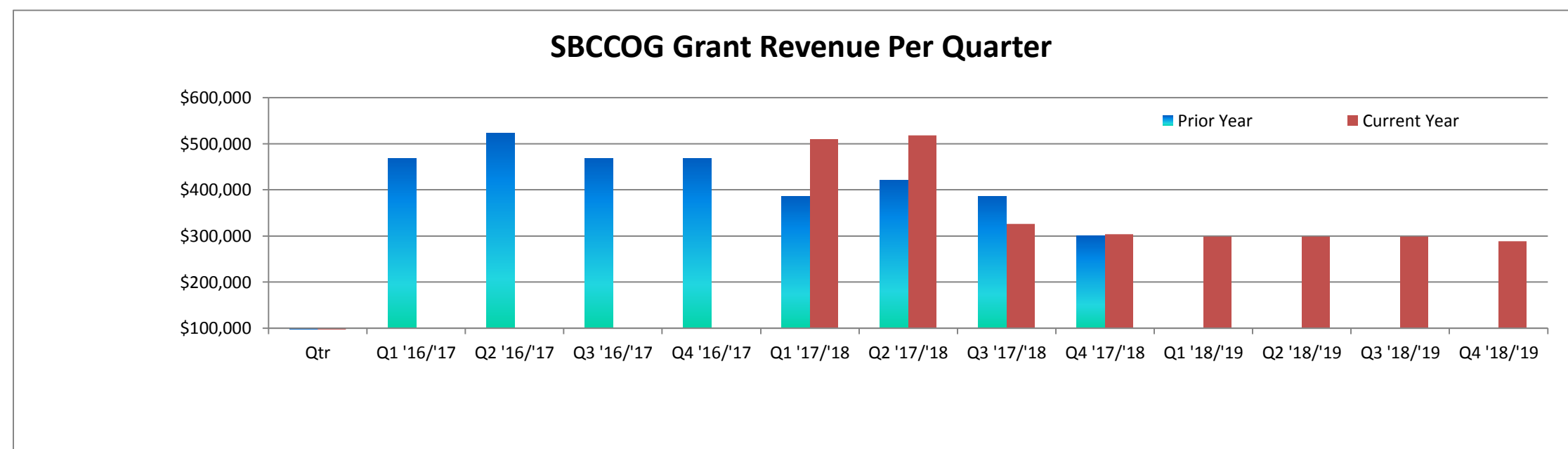


Mid-Year Revenues are 57.4% of Budget and Mid-Year Expenses are 49.3% of Budget

Restricted Reserve	
Actual Restricted Reserve 2016-2017	\$61,809
Estimated Restricted Reserve June 30, 2017	\$81,809
equal to 3.5% of operating budget for FY17-18. Target for FY18-19 is 5%.	
Estimated General Fund as of June 30, 2017	
General Fund Total	\$394,271
Estimated Unrestricted General Fund	\$284,271
Encumbered General Fund per May 2017 Steering Committee	\$110,000

SBCCOG GRANT REVENUE

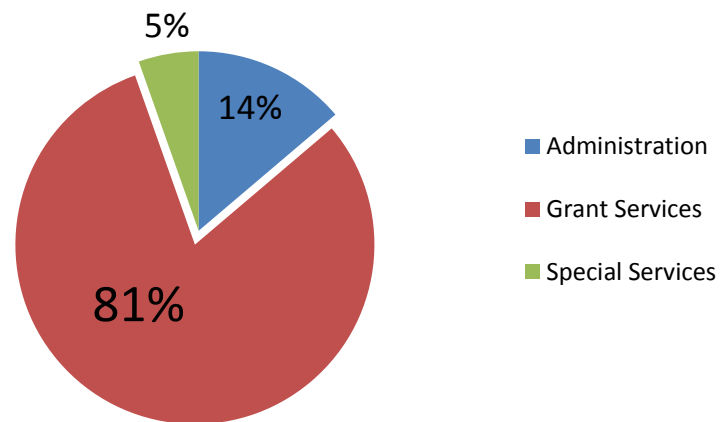
SOURCE	ACTUALS 2016/2017	BUDGET 2016/2017	ADOPTED 2017/2018	Mid-Year Budget Revision 2017/2018	ESTIMATED YTD (Jul 1, 2017 - Dec 31, 2017)		PLANNED 2018/2019	NOTES
					6 months	% to date		
A SCE/SCG South Bay Energy Efficiency Partnership Program	\$ 587,115	\$ 650,000	\$ 490,000	\$ 481,000	\$ 245,750	51%	\$ 450,000	2017-18 SCE funding cut 29% Reduction of SCE 2018 funding (\$33,557)
B Green Building Challenge	\$ 114,335	\$ 25,167	\$ 62,000	\$ 47,000	\$ 36,075	77%	\$ 4,500	SCE/SCG-\$50K; Golden State Water-\$7500; WBMWD-\$4500 Reduction of SCE/SCG of \$15K at mid-year
C West Basin Municipal Water District - Marketing and Community Outreach Services for Water Conservation Programs	\$ 168,250	\$ 175,000	\$ 195,180	\$ 185,450	\$ 89,223	48%	\$ 186,500	anticipated to renew in 2018/19, one-time contract enhancement of \$23K over 2 yrs
D Sanitation Districts of Los Angeles County - Environmental Education Collaborative Partnership	\$ 49,000	\$ 49,000	\$ 49,000		\$ 24,500	50%	\$ 49,000	anticipated to renew in 2018/19
E Torrance Municipal Water District - Marketing and Community Outreach Services for Water Conservation Programs	\$ 18,400	\$ 18,400	\$ 26,250		\$ 13,125	50%	\$ 26,250	anticipated to renew in 2018/19
F Metro Vanpool Outreach	\$ 26,303	\$ 36,000	\$ 36,000		\$ 19,000	53%	\$ 36,000	anticipated to renew in 2018/19
G Metro Express Lanes Outreach	\$ 60,000	\$ 48,000	\$ 48,000		\$ 24,000	50%	\$ 28,000	contract thru Jul 2019
H Measure R - South Bay Highway Program Administration and Program Development	\$ 314,322	\$ 726,360	\$ 309,520		\$ 195,000	63%	\$ 317,760	(per Metro Funding Agreement #2 - continues annually thru FY18-19)
I Metro - Strategic Growth Council	\$ 344,804	\$ 467,859	\$ 344,045		\$ 320,000	93%	\$ -	contract thru Jan 2018
J Metro Smart Mobility	\$ 159,637	\$ 150,000	\$ 56,456	\$ 36,534	\$ 28,425	78%	\$ -	contract thru Feb 2018
K LA DWP	\$ 30,000	\$ 20,000	\$ 30,000	\$ 40,000	\$ 20,000	50%	\$ 30,000	contract thru Dec 2018
L LACO Homeless (PATH)	\$ 27,022	\$ 15,500	\$ 25,000		\$ 17,123	68%	\$ 25,000	anticipated to renew in 2017/18
M ChargeBliss	\$ 15,688	\$ 25,000	\$ 10,817	\$ 7,429	\$ 5,546	75%	\$ -	contract thru Mar 2018
N Integrated Pest Management	\$ -	\$ -	\$ 2,580	\$ 6,000	\$ 4,000	67%	\$ -	contract thru Jun 2018
O HERO Renewables	\$ 10,500	\$ -	\$ 20,000	\$ 7,500	\$ 7,500	100%	\$ 7,500	Received \$7500 of budgeted \$20K
P Zero Emission Vehicle (ZEV) Readiness	\$ 81,964	\$ 115,000	\$ -		\$ -	0%	\$ -	contract thru Jan 2017
Q EUC Outreach Ambassador	\$ 29,325	\$ 25,000	\$ -		\$ -	0%	\$ -	contract thru Dec 2016
R Home Upgrade (REN/Bki)	\$ 25,000	\$ -	\$ -		\$ -	0%	\$ -	contract thru Dec 2016
NEW CONTRACTS RECEIVED or In Process								
S SBWIB Broadband	\$ 14,500	\$ -	\$ -	\$ 27,580	\$ 8,149	30%	\$ 12,500	contract renewal Aug '17 for \$15,080 new contract to begin after Feb'18 (\$25K) thru 2018
T Water Replenishment District			\$ -	\$ 25,000	\$ 8,333	33%	\$ 12,500	new contract Sept'17 - Mar'18
U REEL			\$ -	\$ 15,000	\$ 15,000	100%	\$ -	new contract Jul - Sept'17
V Homelessness - LA County			\$ -	\$ 59,375	\$ 19,000	32%	\$ 19,625	new contract thru Oct'18 (\$79K)
X Strategic Plan Funding			\$ -	\$ 27,500	\$ -	0%	\$ 54,500	new contract to begin approx Mar'18 (\$82K) thru Feb'19
TOTAL	\$ 2,076,165	\$ 2,546,286	\$ 1,704,848	\$ 1,099,749	\$ 1,099,749	65%	\$ 1,259,635	



SBCCOG EXPENSES

Cost Category	ACTUALS 2016/2017	BUDGET 2016/2017	ADOPTED 2017/2018	Mid-Year Budget Revision 2017/2018	ESTIMATED		PLANNED 2018/2019	NOTES
					(Jul 1, 2017 - Dec 31, 2017) 6 months	% to date		
Administration	322,394	318,243	323,580	325,940	150,764	46%	327,280	
Grant Services	1,945,887	2,574,791	1,895,800	1,908,407	943,433	49%	1,979,660	increase to Refreshments, Misc. and Liability Insurance
Special Services	135,942	202,211	126,970	129,879	49,879	38%	132,875	3% increase retroactive to July 1, 2017 - budget adj. at Mid-Year
TOTAL	2,404,223	3,095,245	2,346,350		1,144,076	48%	2,439,815	

EXPENSE BUDGET 2017/2018



- Grant Services Expenses are paid out of the following grant revenues:
 - PUC SCE/SCG Energy Efficiency Partnership Funds
 - Green Building Challenge
 - West Basin Municipal Water District
 - Sanitation District
 - Torrance Water District
 - Metro Vanpool
 - Metro Express Lanes
 - Metro Measure R
 - Metro Strategic Growth Council
 - Metro Smart Mobility
 - LADWP
 - CEC ChargeBliss
 - Integrated Pest Management

- Administration Expenses are paid out of the following revenue sources:
 - Dues
 - General Assembly Sponsorships
 - Trainings
 - Interest
 - Dominguez Channel CIMP
- Special Services Expenses are paid out of the following revenue sources:
 - Dues
 - General Assembly Sponsorships
 - Metro Deputy Agreement
 - South Bay Net (Broadband Network)
 - Homeless (PATH)

SBCCOG EXPENSES - Administration

Cost Category	ACTUALS 2016/2017	BUDGET 2016/2017	ADOPTED 2017/2018	Mid-Year Budget Revision 2017/2018	ESTIMATED YTD (Jul 1,2017 - Dec 31, 2017)		PLANNED 2018/2019	NOTES
					6 months	% to date		
SALARIES	30,279	36,000	27,600		15,064	55%	28,430	vacancies not filled
BENEFITS	5,726	6,637	5,530		2,848	52%	5,690	
SUPPLIES AND CONTRACTUAL SERVICES	266,388	255,606	270,450	272,810	132,852	49%	273,160	increase to Refreshments, Electronic Services, Misc. and Liability Insurance
RESERVE GROWTH	20,000	20,000	20,000		0	0%	20,000	
TOTAL	322,394	318,243	323,580		150,764	46%	327,280	

SBCCOG EXPENSES - Administration - The Sharper Pencil

Line Items	ACTUALS 2016/2017	BUDGET 2016/2017	ADOPTED 2017/2018	Mid-Year Budget Revision 2017/2018	ESTIMATED YTD (Jul 1,2017 - Dec 31, 2017)		PLANNED 2018/2019	NOTES
					6 months	% to date		
Salaries	30,279	36,000	27,600		15,064	55%	28,430	
SALARIES	30,279	36,000	27,600		15,064	55%	28,430	
Health & Life Insurance	3,255	3,660	3,200		1,686	53%	3,300	
Disability Insurance	242	223	220		32	15%	220	
Social Security	1,806	2,232	1,710		916	54%	1,760	
Medicare	422	522	400		214	54%	410	
BENEFITS	5,726	6,637	5,530		2,848	52%	5,690	
Office Supplies	122	750	120		33	28%	130	moved Electronic Services to separate line for 2017-18
Meeting Refreshments	1,076	900	1,130	1,300	708	54%	1,300	increase to budget to cover anticipated increase in expense
Audit	900	900	950		396	42%	950	
Travel	40	500	6,200		571	9%	6,200	
Conferences	243	1,000	2,300		1,071	47%	2,300	
Staff Development	20	0	270		5	2%	280	
Memberships	3,232	615	3,260		1,755	54%	3,260	
Newsletter, Printing & Binding	812	865	810		397	49%	810	
Electronic Services Support	19,155	1,500	14,960	17,150	7,574	44%	17,150	increase in cost for majority of services: internet, website, Xerox, phone svcs add'l budget for PC replacement (\$6,000)
Professional Services (Administrative)	232,344	236,826	232,340		116,172	50%	232,340	
Strategic Planning/Business Development	4,914	8,000	5,160		2,334	45%	5,310	
Rent	2,876	3,000	2,950		1,468	50%	3,130	
Miscellaneous	655	750	300	500	368	74%	500	increase in budget to include ad expense for open headcount
SUPPLIES AND CONTRACTUAL SERVICES	266,388	255,606	270,450		132,852	49%	273,160	
Reserve Growth	20,000	20,000	20,000		0	0%	20,000	
RESERVE GROWTH	20,000	20,000	20,000		0	0%	20,000	
TOTAL	322,394	318,243	323,580		150,764	46%	327,280	

SBCCOG EXPENSES - Grant Services

Cost Category	ACTUALS 2016/2017	BUDGET 2016/2017	ADOPTED 2017/2018	Mid-Year Budget Revision 2017/2018	ESTIMATED YTD (Jul 1,2017 - Dec 31, 2017)		PLANNED 2018/2019	NOTES
					6 months	% to date		
SALARIES	639,160	758,640	583,580		317,985	54%	600,970	vacancies not filled
BENEFITS	118,931	142,825	114,930		58,508	51%	118,430	
SUPPLIES AND CONTRACTUAL SERVICES	1,187,795	1,673,326	1,197,290	1,209,897	566,940	47%	1,260,260	increase to Refreshments, Electronic Services, Misc. and Liability Insurance
TOTAL	1,945,887	2,574,791	1,895,800		943,433	49%	1,979,660	

SBCCOG EXPENSES - Grant Services - The Sharper Pencil

Cost Category	ACTUALS 2016/2017	BUDGET 2016/2017	ADOPTED 2017/2018	Mid-Year Budget Revision 2017/2018	ESTIMATED	% to date	PLANNED 2018/2019	NOTES
					YTD (Jul 1,2017 - Dec 31, 2017) 6 months			
Salaries	\$ 635,860	\$ 756,000	\$ 579,620		\$ 316,335	55%	\$ 597,010	
Phone Allowance	\$ 3,300	\$ 2,640	\$ 3,960		\$ 1,650	42%	\$ 3,960	
SALARIES	\$ 639,160	\$ 758,640	\$ 583,580		\$ 317,985	54%	\$ 600,970	
Health & Life Insurance	\$ 58,683	\$ 65,975	\$ 57,740		\$ 30,395	53%	\$ 59,520	Health - Cafeteria Plan \$500/Employee per mo.
Disability Insurance	\$ 5,864	\$ 5,408	\$ 5,250		\$ 773	15%	\$ 5,410	
Social Security	\$ 37,932	\$ 46,872	\$ 35,940		\$ 19,234	54%	\$ 37,010	
Medicare	\$ 8,871	\$ 10,962	\$ 8,400		\$ 4,498	54%	\$ 8,660	
Worker's Comp. Insurance	\$ 7,582	\$ 13,608	\$ 7,600		\$ 3,608	47%	\$ 7,830	
BENEFITS	\$ 118,931	\$ 142,825	\$ 114,930		\$ 58,508	51%	\$ 118,430	
Office Supplies	\$ 14,738	\$ 90,365	\$ 14,790		\$ 4,021	27%	\$ 15,230	moved Electronic Services to separate line for 2017-18
Meeting Refreshments	\$ 15,222	\$ 12,731	\$ 15,980	\$ 18,400	\$ 10,019	54%	\$ 18,400	increase to budget to cover anticipated increase in expense
Audit	\$ 4,779	\$ 4,779	\$ 5,050		\$ 2,104	42%	\$ 5,050	
Travel	\$ 807	\$ 10,185	\$ 2,000		\$ 184	9%	\$ 2,000	
Conferences	\$ 2,320	\$ 9,548	\$ 3,000		\$ -	0%	\$ 3,000	
Staff Development	\$ 199	\$ -	\$ 2,730		\$ 46	2%	\$ 2,810	
Dues & Memberships	\$ 7,582	\$ 6,365	\$ 7,900		\$ 4,249	54%	\$ 8,240	
Newsletter, Printing & Binding	\$ 7,968	\$ 8,487	\$ 7,970		\$ 3,896	49%	\$ 7,970	
Electronic Services Support	\$ 67,737	\$ 5,305	\$ 52,900	\$ 60,657	\$ 26,786	44%	\$ 77,810	increase in cost for majority of services: internet, website, Xerox, phone svcs add'l budget for PC replacement (\$6,000)
Professional Services (Administrative)	\$ 180,000	\$ 163,638	\$ 160,000		\$ 90,000	56%	\$ 160,000	
Contractual Services	\$ 744,135	\$ 1,211,512	\$ 780,960		\$ 353,422	45%	\$ 804,390	
Rent	\$ 140,116	\$ 146,168	\$ 143,610		\$ 71,507	50%	\$ 152,460	
Miscellaneous	\$ 875	\$ 1,061	\$ 400	\$ 680	\$ 491	72%	\$ 700	increase in budget to include ad expense for open headcount
Reimbursements to South Bay Cities	\$ 1,318	\$ -	\$ -		\$ 215	0%	\$ -	
Liability Insurance	\$ -	\$ 3,183	\$ -	\$ 2,150	\$ -	0%	\$ 2,200	annual cost for liability coverage
SUPPLIES AND CONTRACTUAL SERVICES	1,187,795	1,673,326	1,197,290		566,940	47%	1,260,260	
TOTAL	1,945,887	2,574,791	1,895,800		943,433	49%	1,979,660	

SBCCOG EXPENSES - Special Services

Cost Category	ACTUALS 2016/2017	BUDGET 2016/2017	ADOPTED 2017/2018	Mid-Year Budget Revision 2017/2018	ESTIMATED		PLANNED 2018/2019	NOTES
					(Jul 1, 2017 - Dec 31, 2017) 6 months	% to date		
General Assembly	36,126	42,177	30,000		12	0%	30,000	
Metro Deputy	96,579	96,970	96,970	99,879	49,867	51%	102,875	3% increase retroactive to July 1, 2017 - budget adj. at Mid-Year
Climate Action Planning Assistance	3,238	61,764	0		0	0%	0	ICLEI membership (included in Dues & Memberships going fwd)
South Bay Economic Development	0	1,300	0		0	0%	0	Special assessment from City Economic Development Directors
TOTAL	135,942	202,211	126,970		49,879	38%	132,875	

SBCCOG EXPENSES - Special Services - The Sharper Pencil

Cost Category	ACTUALS 2016/2017	BUDGET 2016/2017	ADOPTED 2017/2018	Mid-Year Budget Revision 2017/2018	ESTIMATED		PLANNED 2018/2019	NOTES
					(Jul 1,2017 - Dec 31, 2017) 6 months	% to date		
General Assembly Expenses								
Expenses	24,565	20,000	20,000		0	0%	20,000	Catering, Room,, A/V
Other	11,560	10,000	10,000		12	0%	10,000	advertising, giveaway, postage, misc. exp
General Assembly Total	36,126	42,177	30,000		12	0%	30,000	
Metro Deputy Expense Total	96,579	96,970	96,970	99,879	49,867	51%	102,875	3% increase retroactive to July 1, 2017 - budget adj. at Mid-Year
Climate Action Planning Expenses								
Salaries	203	33,600	0		0		0	
Benefits	35	6,712	0		0		0	
Contractors	0	18,000	0		0		0	
Expenses	3,000	3,452	0		0		0	ICLEI membership (included in Dues & Memberships going fwd)
Climate Action Planning Total	3,238	61,764	0		0	0%	0	
South Bay Economic Development Group Total	0	1,300	0		0	0%	0	Special assessment from City Economic Development Directors
TOTAL	135,942	202,211	126,970		49,879	38%	132,875	

**2017-2019 SBCCOG
Employee Salary Expense Worksheet**

Position Title	Administration		Grant Services		Special Services		Approved Position Budget
			Environmental Outreach & Implementation Programs /	Transportation Programs			
Administrative Officer - Tier 1	9,031	10%	82,000	88%	1,969	2%	93,000
Senior Project Manager - Tier 1	0	0%	87,000	99%	1,000	1%	88,000
Project Manager - Tier 2	0	0%	38,000	54%	32,000	46%	70,000
Accountant - Tier 3	8,910	11%	71,280	88%	1,620	2%	81,000
Environmental Services Analyst III - Tier 3	0	0%	86,000	99%	1,000	1%	87,000
Environmental Services Analyst III - Tier 2	0	0%	81,000	99%	1,000	1%	82,000
Environmental Services Analyst III - Tier 1	0	0%	76,000	99%	1,000	1%	77,000
Environmental Services Analyst II - Tier 3	0	0%	71,000	99%	1,000	1%	72,000
Environmental Services Analyst II - Tier 2	0	0%	66,500	99%	500	1%	67,000
Environmental Services Analyst II - Tier 1	0	0%	61,000	98%	1,000	2%	62,000
Environmental Services Analyst I - Tier 3	11,970	21%	43,890	77%	1,000	2%	57,000
Environmental Services Analyst I - Tier 2	11,000	21%	40,000	77%	1,000	2%	52,000
Environmental Services Analyst I - Tier 1	0	0%	47,000	100%	0	0%	47,000
Administrative Assistant - Tier 3	5,000	11%	38,500	86%	1,500	3%	45,000
Administrative Assistant - Tier 2	2,000	5%	36,500	91%	1,500	4%	40,000
Administrative Assistant - Tier 1	2,000	6%	31,500	90%	1,500	4%	35,000
Part-time Hourly Staff (ESAs for events)	0	0%	9,500	95%	500	5%	10,000
Totals:	49,911		966,670		49,089		1,065,000

2017-2019 SBCCOG Contractor Expense Worksheet

Contractor	Administration		Grant Services		Special Services		2017-2018 Budget
Executive Director (JB) and staff - appx. Jacki Bacharach and Associates \$170,000; - appx. \$230,000 (subs to JB)	220,000	55%	160,000	40%	20,000	5%	400,000
Transportation Director - Steve Lantz - Includes 3% increase - Measure R consulting portion only	12,344	11%	100,994	89%	-	0%	113,338
Research Director - Siembab Corp.	-	0%	96,676	100%	-	0%	96,676
Energy Efficiency Engineer - GSE Solutions	-	0%	170,000	100%	-	0%	170,000
Metro Deputy - Mike Bohlke	-	0%	-	0%	99,879	100%	99,879
Add'l transportation consultants -Measure R	-	0%	92,840	100%	-	0%	92,840
Legal Fees - Measure R and Dominguez Channel CIMP	-	0%	5,000	100%	-	0%	5,000
Add'l consultants Strategic Growth Council	-	0%	240,608	100%	-	0%	240,608
Additional consultants or staff as needed on contracts in development	-	0%	50,000	83%	10,000	17%	60,000
Estimated Contractor Expenses FY 2017-18	<u>232,344</u>		<u>916,118</u>		<u>129,879</u>		<u>1,278,341</u>
Estimated Contractor Expenses FY 2018-19	239,314		675,142		133,775		1,048,231