

South Bay Cities Council of Governments
Operating Budget vs. Actual Operating Expenses
 July through March 2011

		<u>Jul - Dec 10</u>	<u>Budget</u>	<u>% of Budget</u>
Ordinary Income/Expense				
Income				
(1)	4020 · Dues	172,499.00	230,000.00	75.0%
(2)	4025 · Assessment Climate Action Plan	62,625.00	83,500.00	75.0%
	4050 · General Assembly Sponsorships	27,500.00	35,000.00	78.6%
	4060 · Training		1,000.00	
	4070 · MTA South Bay Deputy Admin	60,765.00	80,410.00	75.6%
	4071 · MTA SB Deputy Travel Reimb		225.00	
(3)	4080 · Staff expenses offset by grants	54,121.00	123,600.00	43.8%
	4090 · Interest Income	732.00	3,000.00	24.4%
	4999 · Uncategorized Income	20.00		
Total Income		<u>378,262.00</u>	<u>556,735.00</u>	<u>67.9%</u>
Expense				
6000 · General Operation Expenses				
	6010 · Staff Team Labor Expense	261,000.00	348,000.00	75.0%
	6021 · Bookkeeping	7,095.00	9,000.00	78.8%
	6022 · Mailing, Parking, Office Suppli	2,482.00	6,000.00	41.4%
	6023 · Meeting Refreshments	2,969.00	5,000.00	59.4%
	6024 · Travel & Arrangements	574.00	1,000.00	57.4%
	6025 · Audit	5,000.00	5,000.00	100.0%
	6026 · Gifts Mementos Awards	229.00	300.00	76.3%
	6027 · Miscellaneous	9.53	1,000.00	1.0%
	6028 · Memberships	2,500.00	2,750.00	90.9%
	6029 · Conferences	950.00	1,000.00	95.0%
	6031 · Newsletter	3,711.75	4,800.00	77.3%
	6032 · Website Expenses		3,000.00	
	6033 · MTA SB Deputy Consultant	63,750.00	85,000.00	75.0%
	6034 · MTA SB Deputy Travel Exp		500.00	
	6041 · General Assembly Expense	11,760.00	16,000.00	73.5%
	6050 · Rent - COG portion	4,500.00	6,000.00	75.0%
Total 6000 · General Operation Expenses		<u>366,530.28</u>	<u>494,350.00</u>	<u>74.1%</u>
6100 · SPECIAL PROJECTS				
	6151 · Data & GIS Application Server		2,500.00	
	6153 · Human Resources- Salary Survey	3,300.00	3,500.00	
	6154 · Training		1,000.00	
	6155 · Consulting	10,863.00	18,000.00	60.4%
	6160 · Climate Action Plan	49,507.00	60,000.00	82.5%
Total 6100 · SPECIAL PROJECTS		<u>63,670.00</u>	<u>85,000.00</u>	<u>74.9%</u>
Total Expense		<u>430,200.28</u>	<u>579,350.00</u>	<u>74.3%</u>
Net Ordinary Income		<u>-51,938.28</u>	<u>-22,615.00</u>	
		<u><u>-51,938.28</u></u>	<u><u>-22,615.00</u></u>	

(1) & (2) 100% dues and CAP Assessments have been collected for FY '10-'11. Accrual method - income deferred to next qtr.

(3) Offset amount no longer includes first \$2500/month grant work by Deputy Executive Director. 3rd Qtr. effect is \$22,500 less than originally budgeted amount.