

SOUTH BAY CITIES
COUNCIL OF GOVERNMENTS

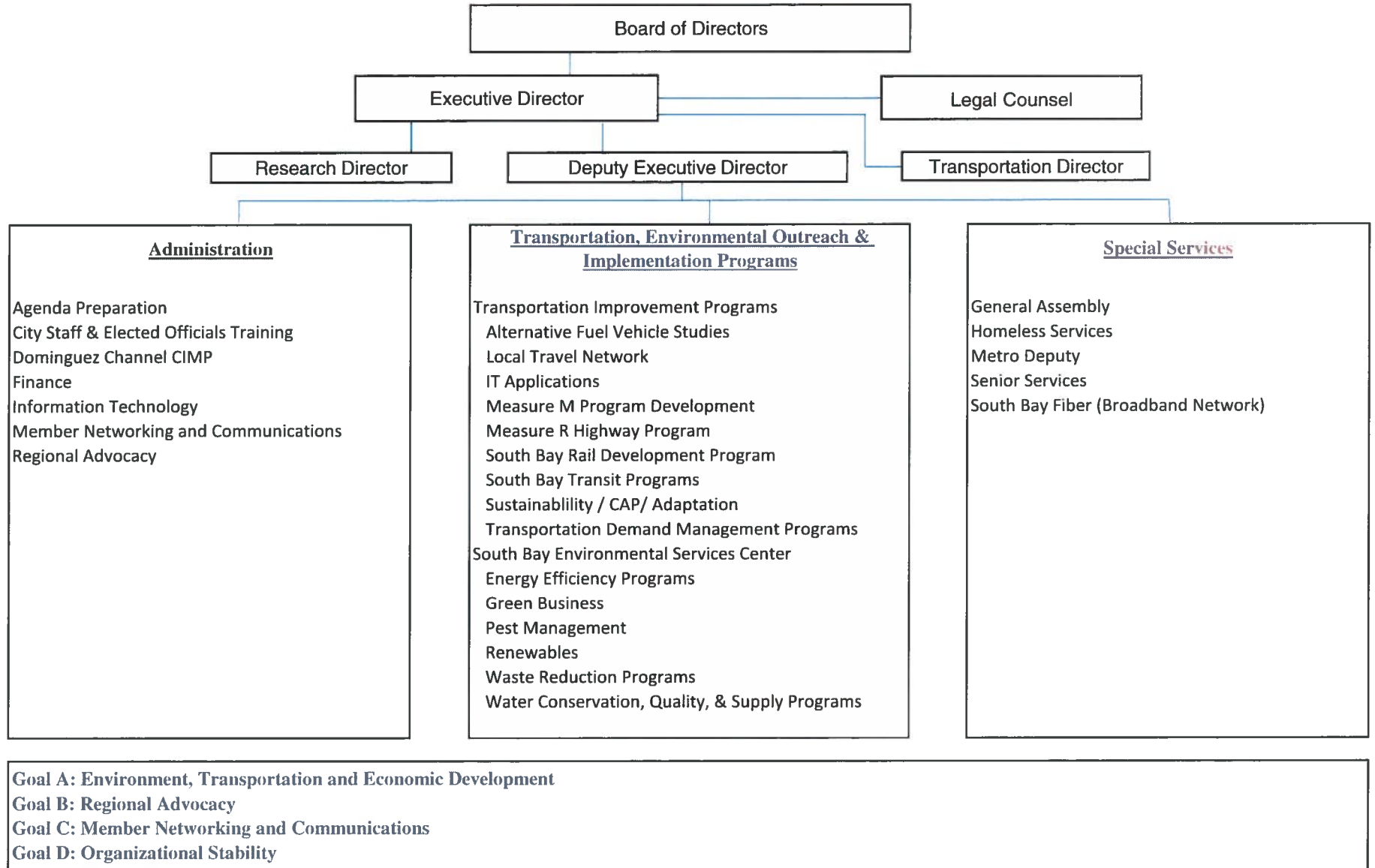
MID-YEAR BUDGET STATUS REPORT

FISCAL YEAR 2020-2021

February 8, 2021



**SBCCOG
ORGANIZATIONAL STRUCTURE
MID-YEAR BUDGET STATUS REPORT
FISCAL YEAR 2020-2021**



**SBCCOG
BUDGET SUMMARY
MID-YEAR BUDGET STATUS REPORT
FISCAL YEAR 2020-2021**

	ACTUAL FY 18-19	ACTUAL FY 19-20	ADOPTED BUDGET FY 20-21	YTD AS OF 12/31/20	PROJECTED Thru 06/30/21	INCREASE (DECREASE) AMOUNT PERCENT	
<u>ESTIMATED REVENUES:</u>							
Dues	\$ 372,501	\$ 392,499	\$ 392,500	\$ 392,499	\$ 392,499	\$ (1)	0%
Other General Fund Revenues	304,233	303,428	246,088	88,593	232,113	(13,975)	-5.68%
Grant Revenues	1,239,806	4,804,996	5,881,087	1,793,626	3,832,645	(2,048,442)	-34.83%
Total Revenues	\$ 1,916,540	\$ 5,500,922	\$ 6,519,675	\$ 2,274,718	\$ 4,457,257	\$ (2,062,418)	-31.63%
<u>EXPENDITURES:</u>							
Salaries & Benefits	\$ 671,721	\$ 639,481	\$ 922,014	\$ 359,256	\$ 866,797	\$ (55,216)	-5.99%
Professional/Contractual	865,337	4,451,321	4,733,070	1,489,280	2,936,593	(1,796,477)	-37.96%
Supplies & Services	348,940	244,620	634,131	136,405	573,188	(60,943)	-9.61%
Sub Total Expenditures	\$ 1,885,998	\$ 5,335,422	\$ 6,289,214	\$ 1,984,941	\$ 4,376,578	\$ (1,912,636)	-30.41%
<i>Moving Expenses</i>	-	61,338	42,226	8,329	42,226	-	-
<i>Website Redesign</i>	-	-	100,000	-	90,000	(10,000)	-
Total Expenditures	\$ 1,885,998	\$ 5,396,760	\$ 6,431,440	\$ 1,993,270	\$ 4,508,804	\$ (1,922,636)	-29.89%
Estimated Balance (Deficit)	\$ 30,542	\$ 104,162	\$ 88,235	\$ 281,448	\$ (51,547)	\$ (139,782)	-158.42%

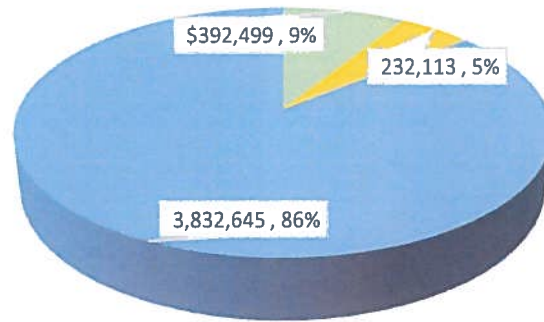
RESERVES:

Contributions to Reserve:	Amount
Prior to FY15-16	\$ 53,372
FY 15-16 Plus Interest Earnings	20,192
FY 16-17 Plus Interest Earnings	20,349
FY 17-18 Plus Interest Earnings	20,939
FY 18-19 Plus Interest Earnings	22,297
FY 19-20 Plus interest Earnings	22,743
FY 20-21 Reserve	90,000
Total in LAIF thru 6/30/21	\$ 249,892

Note:
Both revenue and expenses are higher than usual for both FY19-20 and FY20-21 due to the South Bay Fiber Network project. The majority of the revenue/expense is passed through to American Dark Fiber who was contracted to build network.
Estimates:
FY19-20 - approximately \$3.4m
FY20-21 - approximately \$2.0m

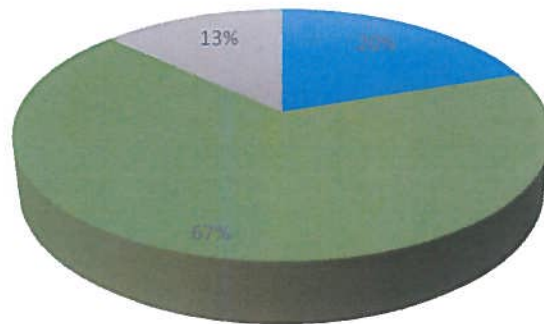
**SBCCOG
ESTIMATED REVENUES / EXPENDITURES CHARTS
MID-YEAR BUDGET STATUS REPORT
FISCAL YEAR 2020-2021**

ESTIMATED REVENUES FY 2020-21: \$4,457,257



■ Dues ■ Other General Fund Revenues ■ Grant Revenues

ESTIMATED EXPENDITURES FY 2020-21: \$4,508,804



■ Dues ■ Other General Fund Revenues ■ Grant Revenues

SBCCOG
ESTIMATED REVENUE DETAILS
MID-YEAR BUDGET STATUS REPORT
FISCAL YEAR 2020-2021

REVENUE SOURCE:	ACCOUNT CODE	ACTUAL FY 18-19	ACTUAL FY 19-20	ADOPTED BUDGET FY 20-21	YTD AS OF 12/31/20	PROJECTED Thru 06/30/21	INCREASE (DECREASE) AMOUNT	PERCENT
Dues	4020	\$ 372,501	\$ 392,499	\$ 392,500	\$ 392,499	\$ 392,499	\$ -	-
General Assembly Sponsorship	4050	62,250	66,750	40,000	17,500	40,000	-	-
Holiday Light Exchange	4055	2,250	1,000	-	-	-	-	-
Training	4060	5,000	-	-	-	-	-	-
MTA South Bay Deputy	4070	98,877	102,271	106,288	52,051	102,270	(4,018)	-3.78%
Interest Income	4090	29,610	63,318	30,000	6,999	20,000	(10,000)	-33.33%
Green Business Assist Program	4125	12,000	12,000	12,000	12,000	12,000	-	-
Reimbursable Expense	4190	-	-	-	-	-	-	-
CIMP Dominguez Channel Admin Fee	4810	92,958	57,800	57,800	-	57,800	-	-
Miscellaneous Revenue	4999	1,288	288	-	43	43	43	-
Sub-total General Fund Revenues		\$ 676,734	\$ 695,927	\$ 638,588	\$ 481,092	\$ 624,612	\$ (13,976)	-2.19%
GBN - Hawthorne	4126	\$ 29,271	\$ 20,000	\$ 20,000	\$ 9,198	\$ 19,194	\$ (806)	-4.03%
GBN - Torrance	4127	34,500	24,500	20,000	8,675	21,850	1,850	9.25%
SBWIB Broadband Income	4135	41,683	-	-	-	-	-	-
SBWIB Telework	4136	15,000	-	-	-	-	-	-
PUC SCE/SCG Contract	4510	324,500	149,191	-	-	-	-	-
SCG-DWP Outreach	4512	40,000	40,000	40,000	20,000	40,000	-	-
SCG Contract	4513	-	39,979	50,000	60,022	98,000	48,000	96.00%
SCG-Strategic Plan Income	4514	8,649	5,438	-	-	-	-	-
SCE-Strategic Plan Income	4515	34,597	21,750	-	-	-	-	-
WBMWD Contract	4520	149,732	155,006	174,980	63,771	174,980	-	-
Sanitation District	4525	49,000	49,000	49,000	24,500	49,000	-	-
Torrance Water	4540	26,250	29,000	29,000	14,500	29,000	-	-
CalTrans LTN	4544	51,588	235,616	103,657	72,236	93,104	(10,553)	-10.18%
Metro Vanpool / Shared Mobility	4545	30,735	50,000	50,000	18,241	50,000	-	-
Metro Express Lane	4546	48,000	34,000	48,000	24,000	48,000	-	-
Measure R	4570	95,781	129,287	88,000	-	39,110	(48,890)	-55.56%
PACE (HERO, Ygrene)	4580	3,336	1,016	1,100	691	1,050	(50)	-4.55%
Integrated Pest Management	4589	6,000	2,100	2,300	2,750	2,750	450	19.57%
SOLSmart	4590	14,050	950	-	-	-	-	-
Energy Efficiency	4591	6,097	28,109	-	-	-	-	-
Energy Coalition (REN)	4592	-	19,244	100,000	35,053	100,000	-	-
ICF Resources (REN)	4593	-	-	-	2,494	25,000	25,000	-
Homeless (PATH)	4600	25,000	25,000	25,000	12,500	25,000	-	-
Homeless - LA County	4601	61,238	44,756	79,000	115,475	134,922	55,922	70.79%
Homeless - LA County- Innovation Fund	4602	-	-	739,685	123,929	564,685	(175,000)	-23.66%
Water Replenishment District	4610	52,000	50,000	50,000	30,000	60,000	10,000	20.00%
Measure M	4611	87,299	53,742	60,000	-	50,000	(10,000)	-16.67%
South Bay Fiber Network (SBFN)	4612	-	3,591,330	4,101,365	1,146,998	2,187,000	(1,914,365)	-46.68%
Fiber - State of CA	4613	-	5,984	50,000	8,595	20,000	(30,000)	-60.00%
Sub-total Restricted Revenues		\$ 1,239,806	\$ 4,804,996	\$ 5,881,087	\$ 1,793,626	\$ 3,832,645	\$ (2,048,442)	-34.83%
Total Estimated Revenues		\$ 1,916,540	\$ 5,500,922	\$ 6,519,675	\$ 2,274,718	\$ 4,457,257	\$ (2,062,418)	-31.63%

SBCCOG
EXPENDITURE DETAILS BY ACCOUNT
MID-YEAR BUDGET STATUS REPORT
FISCAL YEAR 2020-2021

EXPENDITURE CATEGORY	ACCOUNT CODE	ACTUAL FY 18-19	ACTUAL FY 19-20	ADOPTED	YTD	PROJECTED	INCREASE (DECREASE)	
				BUDGET FY 20-21	AS OF 12/31/20	Thru 06/30/21	AMOUNT	PERCENT
Salaries/Regular	6010	\$ 524,804	\$ 498,933	\$ 739,070	\$ 292,080	\$ 694,792	\$ (44,278)	-5.99%
Salaries/Part-Time	6030	-	-	5,520	1,963	8,400	2,880	52.17%
Overtime	6011	1,346	490	1,400	699	1,400	-	-
Medical/Deferred Comp	6012	52,250	65,000	92,400	35,900	82,100	(10,300)	-11.15%
Life Insurance	6013	1,091	1,078	1,663	693	1,474	(189)	-11.36%
Social Security	6014	35,571	31,551	46,165	18,255	43,021	(3,144)	-6.81%
Medicare	6015	8,319	7,379	10,797	4,269	10,061	(735)	-6.81%
FUTA	6016	387	392	743	54	743	-	-
California SUI-ER	6017	4,001	4,053	5,116	556	5,116	-	-
Workers' Comp	6018	7,369	5,491	8,200	2,099	8,200	-	-
Employee Reimbursable Expense	6019	2,585	4,180	5,940	2,688	6,490	550	9.26%
Vacation/Floating Holiday Payoff	6020	17,498	-	5,000	-	5,000	-	-
Severance Pay	6035	16,500	-	-	-	-	-	-
Accrued Leave - expense	6036	-	20,934	-	-	-	-	-
Sub-total Salaries & Benefits		\$ 671,721	\$ 639,481	\$ 922,014	\$ 359,256	\$ 866,797	\$ (55,216)	-5.99%
Office Supplies	6201	\$ 12,314	\$ 6,586	\$ 7,500	\$ 3,539	\$ 7,000	\$ (500)	-6.67%
Postage	6202	1,237	554	1,200	538	1,200	-	-
Refreshments	6203	26,266	16,142	25,500	371	1,000	(24,500)	-96.08%
Membership Dues	6204	10,116	10,276	11,500	6,702	11,500	-	-
Mileage Reimbursement	6205	4,875	5,582	6,871	893	2,500	(4,371)	-63.61%
Meetings/Conferences	6206	9,772	4,292	6,840	253	2,000	(4,840)	-70.76%
Special Events/General Assembly	6224	28,716	9,587	40,000	3,930	40,000	-	-
Staff Training/Development	6207	774	545	2,500	21	2,500	-	-
Newsletter	6208	10,369	6,712	11,424	1,914	4,354	(7,070)	-61.89%
Audit Fees	6209	5,000	6,578	6,000	-	6,000	-	-
Contractual Services	6210	445,337	4,035,321	4,313,070	1,279,280	2,516,593	(1,796,477)	-41.65%
Professional Services	6211	420,000	416,000	420,000	210,000	420,000	-	-
Rent	6212	150,544	61,591	136,100	62,872	104,787	(31,314)	-23.01%
Equipment Lease	6213	10,794	8,190	9,960	2,802	5,603	(4,357)	-43.74%
Telephone	6214	7,686	7,672	8,400	4,268	8,536	136	1.62%
IT Services/Maintenance	6215	54,573	62,876	36,616	12,185	21,396	(15,220)	-41.57%
Software/Hardware	6216	12,892	7,100	14,133	3,158	14,133	-	-
Liability Insurance	6217	2,226	2,248	2,300	-	2,300	-	-
Subscription/Advertising	6218	292	240	1,000	150	1,000	-	-
Miscellaneous Supplies/HLE	6219	3,001	106	-	142	142	142	-
Specialty Legal Services	6220	-	4,725	10,000	1,291	10,000	-	-
City Reimbursements	6222	-	-	295,287	30,950	326,237	30,950	10.48%
Miscellaneous Expenses	6225	(2,507)	920	1,000	426	1,000	-	-
Uncollected Accounts Receivable	6226	-	22,098	-	-	-	-	-
Sub-Total Supplies & Services		\$ 1,214,277	\$ 4,695,941	\$ 5,367,201	\$ 1,625,685	\$ 3,509,781	\$ (1,857,420)	-34.61%
<i>Moving Expenses</i>	6221	-	61,338	42,226	8,329	42,226	-	-
<i>Website Redesign</i>	6032	-	-	100,000	-	90,000	(10,000)	-10.00%
Total Operating Expenditures		\$ 1,885,998	\$ 5,396,760	\$ 6,431,440	\$ 1,993,270	\$ 4,508,804	\$ (1,922,636)	-35.63%

SBCCOG
APPROVED SALARY SCHEDULE BY POSITION /
PROFESSIONAL-CONTRACTOR LABOR DISTRIBUTION
MID-YEAR BUDGET STATUS REPORT
FISCAL YEAR 2020-2021

POSITION	SALARY
Administrative Officer - Tier 1	\$ 91,000
Senior Project Manager - Tier 1	85,000
Accountant - Tier 3	81,000
Project Manager - Tier 3	78,000
Project Manager - Tier 2	71,000
Project Manager - Tier 1	64,000
Environmental Services Analyst III - Tier 3	87,000
Environmental Services Analyst III - Tier 2	82,000
Environmental Services Analyst III - Tier 1	77,000
Environmental Services Analyst II - Tier 3	72,000
Environmental Services Analyst II - Tier 2	67,000
Environmental Services Analyst II - Tier 1	62,000
Environmental Services Analyst I - Tier 3	57,000
Environmental Services Analyst I - Tier 2	53,500
Environmental Services Analyst I - Tier 1	50,500
Administrative Assistant - Tier 3	47,000
Administrative Assistant - Tier 2	40,000
Administrative Assistant - Tier 1	35,000
Part-time Hourly Staff (ESAs for events)	10,000

PROFESSIONAL SERVICES - 6211	TOTAL AMOUNT
Executive Director (JB) and staff - appx. Jacki Bacharach and Associates \$186,000 - appx. \$234,000 (subs to JB)	\$ 420,000
CONTRACTOR SERVICES - 6210	
Transportation Director - Steve Lantz	112,690
Research Director - Siembab Corp.	90,000
Energy Efficiency Engineer - GSE Solutions	60,000
Metro Deputy - Mike Bohlke	106,862
Budget & Finance Consultant - Agnes Walker	6,000
South Bay Fiber Network Contractor - American Dark Fiber	2,016,041
Additional consultants or staff as needed on contracts or project development	125,000
Estimated Contractor Expenses FY 2020-2021	\$ 2,516,593

**SBCCOG
LIST OF ACRONYMS USED
MID-YEAR BUDGET STATUS REPORT
FISCAL YEAR 2020-2021**

<u>ACRONYM</u>	<u>DEFINITION</u>	<u>ACRONYM</u>	<u>DEFINITION</u>
CA-SUI	California State Unemployment Insurance	LADWP	Los Angeles Department of Water & Power
CALCOG	California Council of Governments	LAIF	Local Agency Investment Fund
CAP	Climate Action Plan	LARC	Los Angeles Regional Coalition
CEC	California Energy Commission	LGSEC	Local Government Sustainability Energy Coalition
CIMP	Coordinated Integrated Monitoring Program	MEL	Metro Express Lanes
CPUC	California Public Utilities Commission	MTA	Metropolitan Transportation Authority
DWP	Department of Water & Power	LTN	Local Travel Network
EUC	Energy Upgrade California	PACE	Property Assessed Clean Energy
EV	Electric Vehicle	PATH	People Assisting the Homeless
FTE	Full Time Equivalent	PUC	Public Utilities Commission
FUTA	Federal Unemployment Tax Act	REN	Regional Energy Network
FY	Fiscal Year	SB	South Bay
GA	General Assembly	SBCCOG	South Bay Cities Council of Governments
GBC	Green Building Challenge	SBFN	South Bay Fiber Network
GBN	Green Business Network	SBWIB	South Bay Work Investment Board
GSW	Golden State Water	SCE	Southern California Edison
HERO	Home Energy & Resources Organization	SCG	Southern California Gas
HLE	Holiday Light Exchange	WBMWD	West Basin Metropolitan Water District
ICLEI	International Council for Local Environmental Initiatives	WRCOG	Western Riverside Council of Government
LA	Los Angeles	WRD	Water Replenishment District