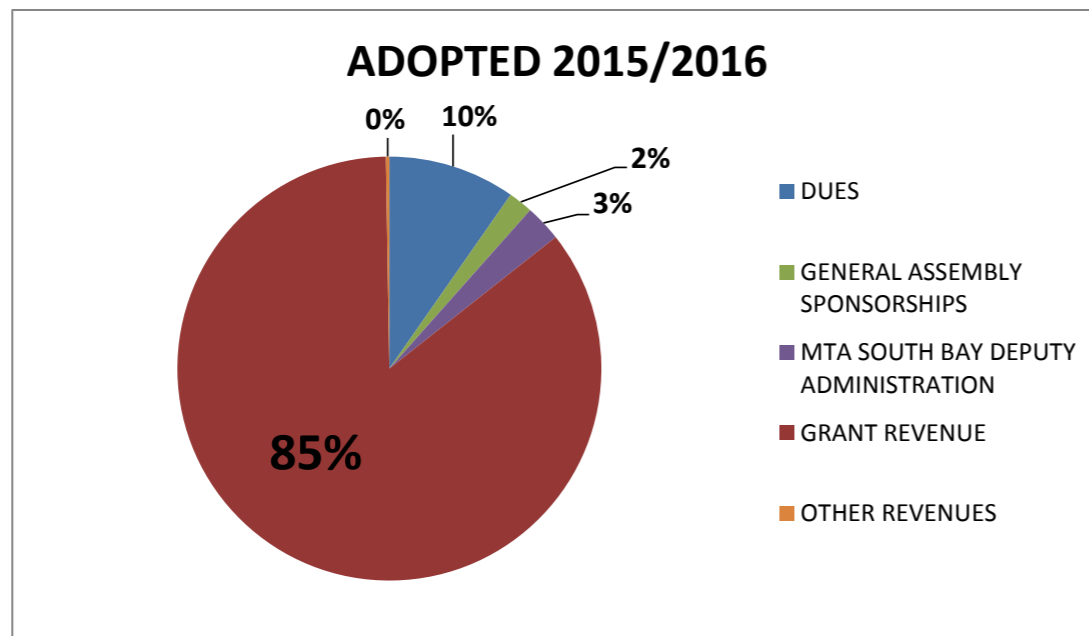


## SBCCOG General Fund Revenue Sources

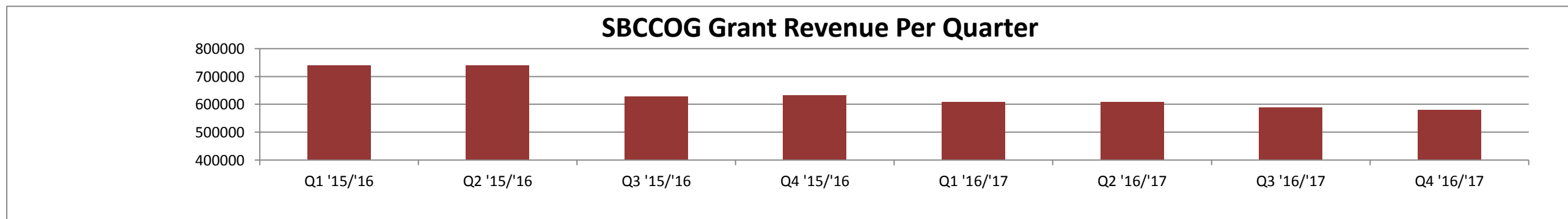
SOURCE	ACTUALS 2014/2015	BUDGET 2014/2015	ADOPTED 2015/2016	1st Qtr. 2015/2016 Actuals	% to date	PLANNED 2016/2017	NOTES
DUES	229,997	229,998	312,500	78,125	25%	334,375	All dues for 2015-2016 have been received. Dues beyond 1st quarter are deferred revenue.
CAP ASSESSMENTS	62,625	62,625	0	0	-	0	Elimination of CAP Assessment in 2015/16
GENERAL ASSEMBLY SPONSORSHIPS	63,750	60,000	60,000	5,000	8%	60,000	
MTA SOUTH BAY DEPUTY ADMINISTRATION	86,813	86,813	90,000	23,714	26%	92,700	
GRANT REVENUE	2,613,803	2,647,453	2,751,200	453,712	16%	2,398,549	See Grant Revenue Sources page for details
OTHER REVENUES	9,768	6,440	8,460	2,198	26%	8,460	Interest, training, South Bay Econ. Dev, HERO, Holiday Light Exchange Sponsors
<b>TOTAL</b>	<b>3,066,757</b>	<b>3,093,329</b>	<b>3,222,160</b>	<b>562,749</b>	<b>17%</b>	<b>2,894,084</b>	
Expenses from SBCCOG Expenses TAB	3,017,599	3,093,329	3,210,456	556,557	17%	2,882,379	
NET INCOME	49,158	0	11,705	6,192	53%	11,704	



Unrestricted General Fund Balance as of June 30, 2015:	\$497,239
Reserve Growth 1st Qtr. 2015-2016	\$6,560
1st Quarter Revenue is 17.46% of Budget and 1st Quarter Expenses are 17.34% of budget	

## SBCCOG GRANT REVENUE

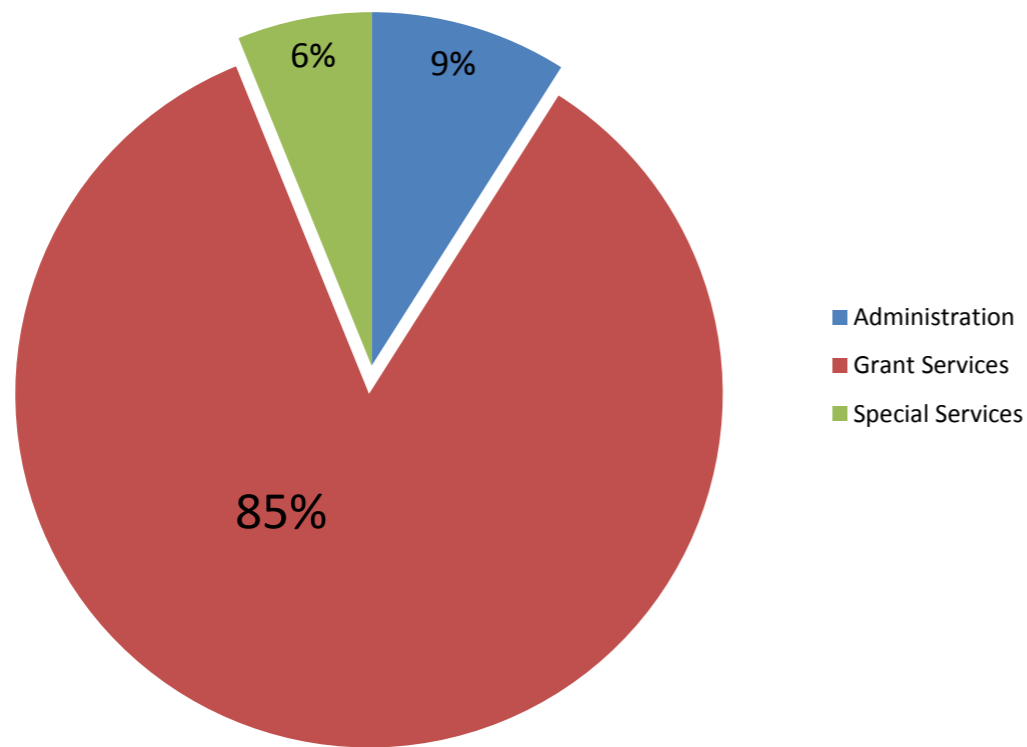
SOURCE		ACTUALS	BUDGET	ADOPTED	1st Qtr.	% to	PLANNED	NOTES
		2014/2015	2014/2015	2015/2016	2015/2016	Actuals	2016/2017	
A	SCE/SCG South Bay Energy Efficiency Partnership Program	624,914	661,709	793,118	148,196	19%	793,118	(contract end 12/31/15) no PUC decision re: 2016 and beyond - if funding awarded anticipate \$793,118 for FYs '15-'16 and '16-'17)
B	SCE Strategic Plan Phase 3 - EECAP - Promoting long term energy efficiency and climate action planning activities	405,797	405,000	208,000	87,611	42%	0	(contract end 12/31/15)
C	West Basin Municipal Water District - Marketing and Community Outreach Services for Water Conservation Programs	172,863	173,972	186,180	36,308	20%	186,180	anticipated to renew in 2015/16 & 2016/17
D	Sanitation Districts of Los Angeles County - Environmental Education Collaborative Partnership	49,000	49,000	49,000	12,250	25%	49,000	anticipated to renew in 2015/16 & 2016/17
E	Torrance Municipal Water District - Marketing and Community Outreach Services for Water Conservation Programs	16,500	16,500	18,400	4,600	25%	18,400	anticipated to renew in 2015/16 & 2016/17
F	Metro Vanpool Outreach	38,104	36,000	36,000	10,009	28%	36,000	anticipated to renew in 2015/16 & 2016/17
G	Metro Express Lanes Outreach	28,527	40,000	48,000	12,000	25%	0	anticipated to renew in 2015/16
H	Measure R - South Bay Highway Program Administration and Program Development	732,691	538,836	737,981	56,256	8%	760,120	(per Metro Funding Agreement #2 - continues annually at 3% increase thru FY18-19)
I	Metro - Strategic Growth Council	74,888	161,667	303,387	46,478	15%	303,387	(start Jan 2015 to Sept. 2018)
J	EUC Outreach Ambassador	40,597	40,000	23,653	20,000	85%	0	(start Jan 2015 to Dec. 2015)
K	Zero Emission Vehicle (ZEV) Readiness	3,489	24,234	110,731	6,659	6%	64,593	(start Mar 2015 to Jan. 2017)
L	Home Upgrade (REN/Bki)	5,742	0	11,250	5,845	52%	0	(start May 2015 to Dec. 2015)
M	Dominguez Channel Coordinated Integrated Monitoring Program (CIMP)	0	0	25,000	0	0%	25,000	(start September 2015)
N	Metro Smart Mobility	0	0	125,000	0	0%	125,000	(start July 2015)
O	Green Building Challenge	0	0	75,500	7,500	10%	37,750	(start July 2015)
P	SCE Strategic Plan Phase 1 - City Trainings/EEMIS - Promoting long term energy efficiency and climate action planning activities	213,314	214,000	-	0	-	-	(contract end 6/30/2015)
Q	SCE WaterLeak Detection	82,627	162,535	-	0	-	-	(contract end 6/30/2015)
R	Metro Mobility Matrix	19,978	20,000	-	0	-	-	(contract end 2/28/15)
S	AQMD Battery Electric Vehicle (BEV) Demonstration Project	104,773	104,000	-	0	-	-	(contract end 6/30/15)
<b>TOTAL</b>		<b>2,613,803</b>	<b>2,647,453</b>	<b>2,751,200</b>	<b>453,712</b>	<b>16%</b>	<b>2,398,549</b>	



## SBCCOG EXPENSES

Cost Category	ACTUALS 2014/2015	BUDGET 2014/2015	ADOPTED 2015/2016	1st Qtr. 2015/2016 Actuals	% to date	PLANNED 2016/2017	NOTES
Administration	257,684	287,870	289,126	75,118	26%	303,490	
Grant Services	2,604,796	2,622,310	2,724,257	453,496	17%	2,378,138	
Special Services	155,118	183,149	197,073	27,943	14%	200,751	
<b>TOTAL</b>	<b>3,017,599</b>	<b>3,093,329</b>	<b>3,210,456</b>	<b>556,557</b>	<b>17%</b>	<b>2,882,379</b>	

### PROPOSED EXPENSES 2015/2016



- Administration Expenses are paid out of the following revenue sources:
  - Dues
  - General Assembly Sponsorships
  - Trainings
  - Interest
- Grant Services Expenses are paid out of the following grant revenues:
  - PUC SCE/SCG Energy Efficiency Partnership Funds
  - SCE Phase3 Strategic Plan Strategies (EECAP)
  - West Basin Municipal Water District
  - Sanitation District
  - Torrance Water District
  - Metro Vanpool
  - Metro Express Lanes
  - Metro Measure R
  - Metro Strategic Growth Council
  - EUC Outreach Ambassador Program Funds
  - Zero Emission Vehicles Study
  - Home Upgrade Program (REN/Bki)
  - Dominguez Channel CIMP
  - Metro Smart Mobility
  - Green Per Square Foot
- Special Services Expenses are paid out of the following revenue sources:
  - Metro Deputy Agreement
  - General Assembly Sponsorships
  - South Bay Economic Development Funds

### SBCCOG EXPENSES - Administration

Cost Category	ACTUALS 2014/2015	BUDGET 2014/2015	ADOPTED 2015/2016	1st Qtr. 2015/2016 Actuals	% to date	PLANNED 2016/2017	NOTES
SALARIES	27,538	27,031	28,383	7,176	25%	29,802	
BENEFITS	4,677	4,709	4,846	1,193	25%	4,963	
SUPPLIES AND CONTRACTUAL SERVICES	225,469	256,130	247,897	60,188	24%	255,265	
RESERVE GROWTH	0	0	8,000	6,560	82%	13,461	
<b>TOTAL</b>	<b>257,684</b>	<b>287,870</b>	<b>289,126</b>	<b>75,118</b>	<b>26%</b>	<b>303,490</b>	

## SBCCOG EXPENSES - Administration - The Sharper Pencil

Line Items	ACTUALS	BUDGET	ADOPTED	1st Qtr.	% to date	PLANNED	NOTES
	2014/2015	2014/2015	2015/2016	2015/2016 Actuals		2016/2017	
Salaries	27,538	27,031	28,383	7,176		29,802	
Phone Allowance	0	0	0	0		0	
<b>SALARIES</b>	27,538	27,031	28,383	7,176	25%	29,802	
Health & Life Insurance	2,400	2,498	2,498	600		2,498	
Disability Insurance	171	160	176	44		185	
Social Security	1,707	1,676	1,760	445		1,848	
Medicare	399	375	412	104		432	
<b>BENEFITS</b>	4,677	4,709	4,846	1,193	25%	4,963	
Office Supplies	445	600	620	39		639	
Meeting Refreshments	907	1,031	860	177		886	
Audit	800	795	820	0		845	
Travel	300	300	450	237		464	
Conferences & Training	187	300	650	80		750	
Memberships	275	600	615	0		633	
Newsletter	356	840	865	70		891	
Website & GIS Server	559	758	780	559		804	
General Service (Misc.)	0	1,000	750	0		773	
Strategic Planning/Business Development	0	5,000	5,000	0		5,000	
Contractual Services	219,240	242,206	233,706	58,427		240,717	
Rent	2,400	2,700	2,781	600		2,864	
<b>SUPPLIES AND CONTRACTUAL SERVICES</b>	225,469	256,130	247,897	60,188	24%	255,265	
Reserve Growth	0	0	8,000	6,560		13,461	
<b>RESERVE GROWTH</b>	0	0	8,000	6,560	82%	13,461	
<b>TOTAL</b>	<b>257,684</b>	<b>287,870</b>	<b>289,126</b>	<b>75,118</b>	<b>26%</b>	<b>303,490</b>	

### SBCCOG EXPENSES - Grant Services

Cost Category	ACTUALS	BUDGET	ADOPTED	1st Qtr.	% to	PLANNED	NOTES
	2014/2015	2014/2015	2015/2016	2015/2016	date	2016/2017	
SALARIES	582,557	722,640	758,640	164,507	22%	796,440	
BENEFITS	121,477	139,638	143,015	36,440	25%	146,772	
SUPPLIES AND CONTRACTUAL SERVICES	1,900,762	1,760,032	1,822,602	252,550	14%	1,434,926	
<b>TOTAL</b>	<b>2,604,796</b>	<b>2,622,310</b>	<b>2,724,257</b>	<b>453,496</b>	<b>17%</b>	<b>2,378,138</b>	

## SBCCOG EXPENSES - Grant Services - The Sharper Pencil

Cost Category	ACTUALS	BUDGET	ADOPTED	1st Qtr.	% to date	PLANNED	NOTES
	2014/2015	2014/2015	2015/2016	2015/2016 Actuals		2016/2017	
Salaries	580329	720000	756000	163627		793800	
Phone Allowance	2228	2640	2640	880		2640	
<b>SALARIES</b>	<b>582,557</b>	<b>722,640</b>	<b>758,640</b>	<b>164,507</b>	<b>22%</b>	<b>796,440</b>	
Health & Life Insurance	60,900	66,550	66,550	16,637		66,550	Health - Cafeteria Plan \$500/Employee
Disability Insurance	4,340	5,048	5,023	4,340		5,208	
Social Security	39,668	44,640	46,872	10,145		49,216	
Medicare	9,277	10,440	10,962	2,373		11,510	
Worker's Comp. Insurance	7,292	12,960	13,608	2,945		14,288	
<b>BENEFITS</b>	<b>121,477</b>	<b>139,638</b>	<b>143,015</b>	<b>36,440</b>	<b>25%</b>	<b>146,772</b>	
Office Supplies	69,474	87,750	90,383	12,578		78,344	
Meeting Refreshments	6,064	12,000	12,360	1,595		11,124	
Audit	4,451	4,505	4,640	0		4,176	
Travel	8,023	9,600	9,888	2,132		8,899	
Conferences & Training	1,681	9,000	9,270	717		8,343	
Dues & Memberships	4,904	6,000	6,180	3,219		5,562	
Printing & Binding	6,749	8,000	8,240	2,650		7,416	
Website & GIS Server	3,236	5,000	5,150	1,278		4,635	
General Service	447	1,000	1,030	0		927	
Contractual Services	164,786	166,038	180,297	47,958		180,297	
Professional Services	911,549	1,306,149	1,352,468	146,295		975,946	
Reimbursements to South Bay Cities	578,733	0	0	0		0	
Rent	133,226	135,575	139,606	34,127		146,168	
Vehicle lease	1,540	1535	0	0		0	vehicle leases end in 2015
Vehicle insurance	4,065	4880	0	0		0	vehicle leases end in 2015
Liability Insurance	1,833	3,000	3,090	0		3,090	Annual expense due by Jan. 2016
<b>SUPPLIES AND CONTRACTUAL SERVICES</b>	<b>1,900,762</b>	<b>1,760,032</b>	<b>1,822,602</b>	<b>252,550</b>	<b>14%</b>	<b>1,434,926</b>	
<b>TOTAL</b>	<b>2,604,796</b>	<b>2,622,310</b>	<b>2,724,257</b>	<b>453,496</b>	<b>17%</b>	<b>2,378,138</b>	

### SBCCOG EXPENSES - Special Services

Cost Category	ACTUALS 2014/2015	BUDGET 2014/2015	ADOPTED 2015/2016	1st Qtr. 2015/2016 Actuals	% to date	PLANNED 2016/2017	NOTES
General Assembly	22,791	28,640	39,822	405	1%	40,717	
Climate Action Planing Assistance	40,923	61,805	61,805	4,050	7%	61,764	
South Bay Economic Development	0	1,300	1,300	0	0%	1,300	
Metro Deputy	91,404	91,404	94,146	23,488	25%	96,971	
<b>TOTAL</b>	<b>155,118</b>	<b>183,149</b>	<b>197,073</b>	<b>27,943</b>	<b>14%</b>	<b>200,751</b>	



## SBCCOG EXPENSES - Special Services - The Sharper Pencil

Cost Category	ACTUALS 2014/2015	BUDGET 2014/2015	ADOPTED 2015/2016	1st Qtr.		PLANNED 2016/2017	NOTES
				2015/2016 Actuals	% to date		
GENERAL ASSEMBLY							
Salaries	7,334	9,000	10,000	346		10,300	
Benefits	1,247	1,640	1,822	59		1,877	
Contractors			10,000	0		10,000	
Expenses (Food, Room)	14,211	18,000	18,000	0		18,540	add fundraising consultant
<b>GENERAL ASSEMBLY TOTAL EXPENSES</b>	<b>22,791</b>	<b>28,640</b>	<b>39,822</b>	<b>405</b>	<b>1.0%</b>	<b>40,717</b>	
CLIMATE ACTION PLANNING							
Salaries	18,431	32,000	32,000			33,600	
Benefits	3,133	6,392	6,392			6,712	
Contractors	19,250	20,000	20,000	4,050		18,000	
Expenses	109	3,413	3,413			3,452	
<b>CLIMATE ACTION PLANNING TOTAL EXPENSES</b>	<b>40,923</b>	<b>61,805</b>	<b>61,805</b>	<b>4,050</b>	<b>6.6%</b>	<b>61,764</b>	
<b>SOUTH BAY ECONOMIC DEVELOPMENT GROUP TOTAL EXP.</b>	<b>0</b>	<b>1,300</b>	<b>1,300</b>	<b>0</b>	<b>0.0%</b>	<b>1,300</b>	
<b>METRO DEPUTY TOTAL EXPENSES</b>	<b>91,404</b>	<b>91,404</b>	<b>94,146</b>	<b>23,488</b>	<b>24.9%</b>	<b>96,971</b>	
<b>TOTAL</b>	<b>155,118</b>	<b>183,149</b>	<b>197,073</b>	<b>27,943</b>	<b>14%</b>	<b>200,751</b>	