



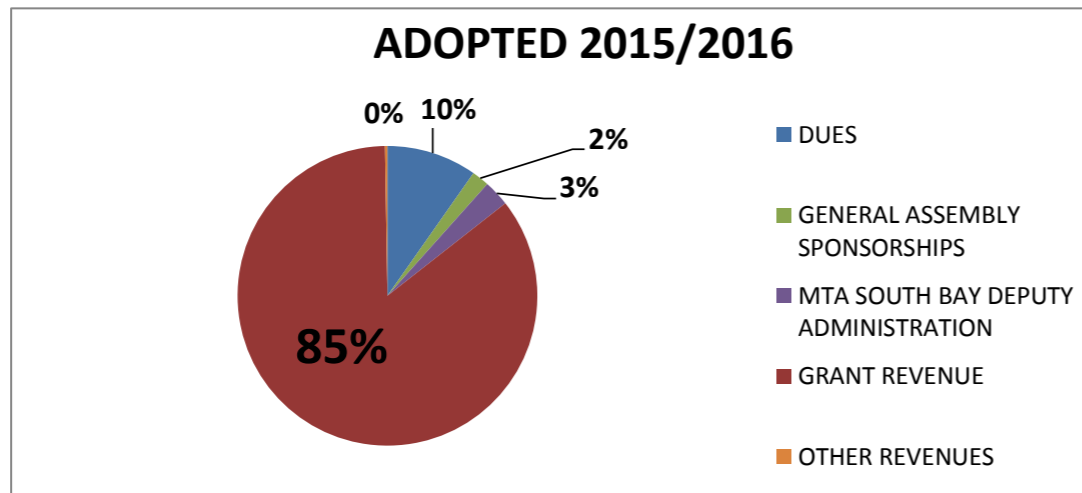
FISCAL YEAR 2015-2016

Mid-Year Budget Review

July 1, 2015 – December 31, 2015

## SBCCOG General Fund Revenue Sources

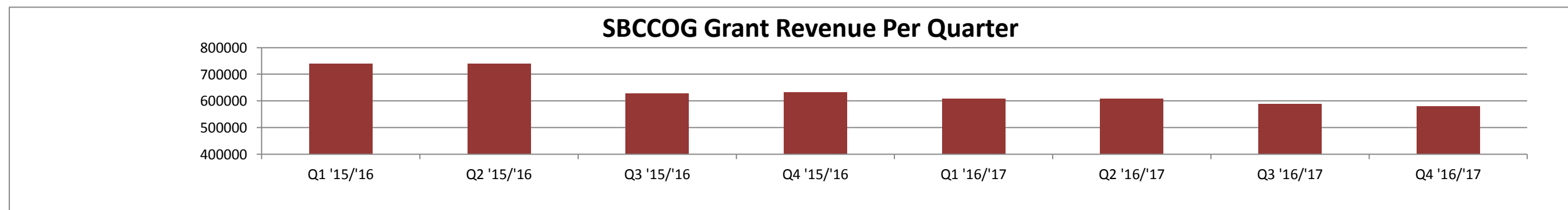
SOURCE	ACTUALS 2014/2015	BUDGET 2014/2015	ADOPTED 2015/2016	ESTIMATED YTD (Jul. 1, 2015 - Dec. 31, 2015)		PLANNED 2016/2017	NOTES
				6 months	% to date		
DUES	229,997	229,998	312,500	156,250	50%	334,375	All dues have been collected. Mid-year amount includes 50% deferred revenue
CAP ASSESSMENTS	62,625	62,625	0	0	-	0	Elimination of CAP Assessment in 2015/16
GENERAL ASSEMBLY SPONSORSHIPS	63,750	60,000	60,000	21,000	35%	60,000	
MTA SOUTH BAY DEPUTY ADMINISTRATION	86,813	86,813	90,000	45,597	51%	92,700	
GRANT REVENUE	2,613,802	2,647,453	2,739,496	1,127,094	41%	2,386,844	See Grant Revenue Sources page for details
OTHER REVENUES	9,768	6,440	8,460	3,737	44%	8,460	Interest, training, South Bay Econ. Dev, HERO, Holiday Light Exchange Sponsors
<b>TOTAL</b>	<b>3,066,756</b>	<b>3,093,329</b>	<b>3,210,456</b>	<b>1,353,678</b>	<b>42.16%</b>	<b>2,882,379</b>	
Expenses from SBCCOG Expenses TAB	3,017,599	3,093,329	3,210,456	1,344,885	41.89%	2,882,379	
NET INCOME	49,157	0	0	8,793		0	



Unrestricted General Fund Balance as of June 30, 2015: \$497,238
Estimated Reserve Growth at Mid-Year 2015-2016 \$6,560
<b>Mid-Year Revenues are 42.16% of Budget and Mid-Year Expenses are 41.89% of Budget</b>

## SBCCOG GRANT REVENUE

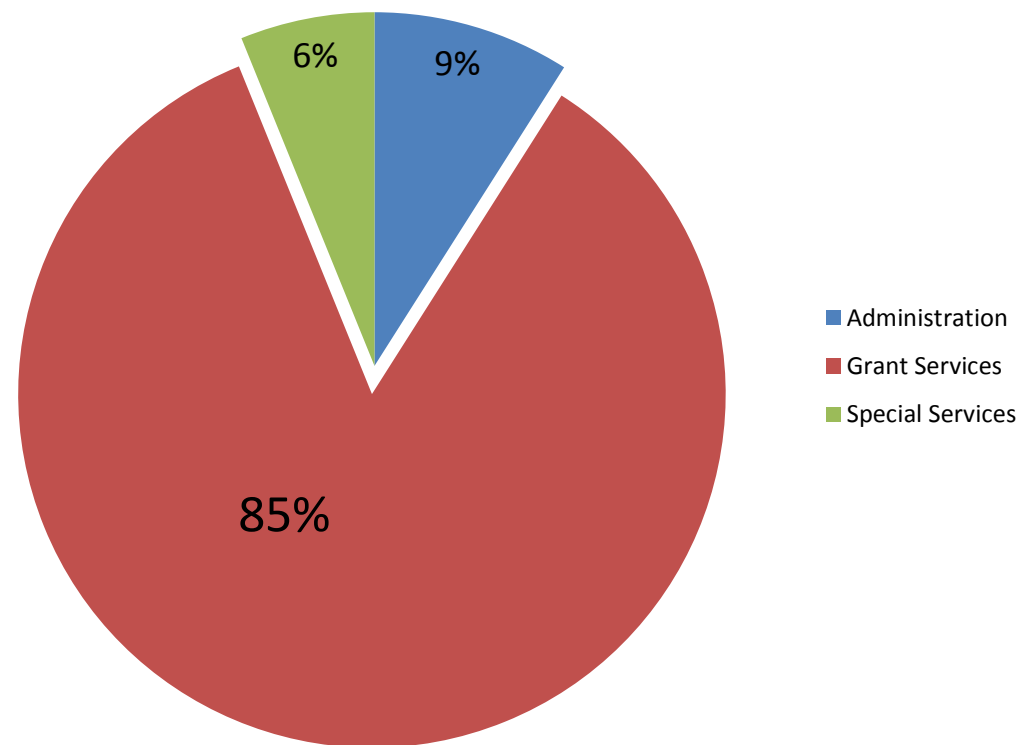
SOURCE	ACTUALS 2014/2015	BUDGET 2014/2015	ADOPTED 2015/2016	ESTIMATED YTD (Jul. 1, 2015 - Dec. 31, 2015)		PLANNED 2016/2017	NOTES
				6 months	% to date		
A	624,913	661,709	793,118	415,850	52%	793,118	anticipated to renew in 2016/17
B	405,797	405,000	208,000	207,130	100%	0	Contract term end 12/31/15
C	172,863	173,972	186,180	71,570	38%	186,180	anticipated to renew in 2016/17
D	49,000	49,000	49,000	24,500	50%	49,000	anticipated to renew in 2016/17
E	16,500	16,500	18,400	9,200	50%	18,400	anticipated to renew in 2016/17
F	38,104	36,000	36,000	18,000	50%	36,000	anticipated to renew in 2016/17
G	28,527	40,000	48,000	20,000	42%	0	Contract term July 2015 to July 2016
H	732,691	538,836	737,981	160,255	22%	760,120	Per Metro Funding Agreement #2 - continues annually at 3% increase thru FY18-19
I	74,888	161,667	291,683	92,956	32%	291,683	Contract term Jan 2015 to Sept. 2018
J	40,597	40,000	23,653	23,375	99%	0	renewed to Dec. 2016
K	3,489	24,234	110,731	20,000	18%	64,593	Contract term Mar 2015 to Jan. 2017
L	5,742	0	11,250	9,258	82%	0	Contract term end 12/31/15
M	0	0	25,000	0	0%	25,000	Anticipated to start late Spring 2016
N	0	0	125,000	40,000	32%	125,000	Contract term July 2015 to June 2017
O	0	0	75,500	15,000	20%	37,750	Sponsorship funds only - Program funds in SCE/SCG contract
P	213,314	214,000	-	-	-	-	Contract term end 6/30/2015
Q	82,627	162,535	-	-	-	-	Contract term end 6/30/2015
R	19,978	20,000	-	-	-	-	Contract term end 2/28/2015
S	104,773	104,000	-	-	-	-	Contract term end 6/30/2015
<b>TOTAL</b>	<b>2,613,802</b>	<b>2,647,453</b>	<b>2,739,496</b>	<b>1,127,094</b>	<b>41%</b>	<b>2,386,844</b>	



## SBCCOG EXPENSES

Cost Category	ACTUALS 2014/2015	BUDGET 2014/2015	ADOPTED 2015/2016	ESTIMATED YTD (Jul. 1, 2015 - Dec. 31, 2015)		PLANNED 2016/2017	NOTES
				6 months	% to date		
Administration	257,684	287,870	289,126	128,599	44%	303,490	
Grant Services	2,604,796	2,622,310	2,724,257	1,131,202	42%	2,378,138	
Special Services	155,118	183,149	197,073	85,085	43%	200,751	
<b>TOTAL</b>	<b>3,017,599</b>	<b>3,093,329</b>	<b>3,210,456</b>	<b>1,344,885</b>	<b>42%</b>	<b>2,882,379</b>	

### PROPOSED EXPENSES 2015/2016



- Administration Expenses are paid out of the following revenue sources:
  - Dues
  - General Assembly Sponsorships
  - Trainings
  - Interest
- Grant Services Expenses are paid out of the following grant revenues:
  - PUC SCE/SCG Energy Efficiency Partnership Funds
  - SCE Phase3 Strategic Plan Strategies (EECAP)
  - West Basin Municipal Water District
  - Sanitation District
  - Torrance Water District
  - Metro Vanpool
  - Metro Express Lanes
  - Metro Measure R
  - Metro Strategic Growth Council
  - EUC Outreach Ambassador Program Funds
  - Zero Emission Vehicles Study
  - Home Upgrade Program (REN/Bki)
  - Dominguez Channel CIMP
  - Metro Smart Mobility
  - Green Per Square Foot
- Special Services Expenses are paid out of the following revenue sources:
  - Metro Deputy Agreement
  - General Assembly Sponsorships
  - South Bay Economic Development Funds

### SBCCOG EXPENSES - Administration

Cost Category	ACTUALS 2014/2015	BUDGET 2014/2015	ADOPTED 2015/2016	ESTIMATED YTD (Jul. 1, 2015 - Dec. 31, 2015) 6 months		PLANNED 2016/2017	NOTES
					% to date		
SALARIES	27,538	27,031	28,383	14,104	50%	29,802	
BENEFITS	4,677	4,709	4,846	1,679	35%	4,963	
SUPPLIES AND CONTRACTUAL SERVICES	225,469	256,130	247,897	106,256	43%	255,265	
RESERVE GROWTH		0	8,000	6,560	82%	13,461	
<b>TOTAL</b>	<b>257,684</b>	<b>287,870</b>	<b>289,126</b>	<b>128,599</b>	<b>44%</b>	<b>303,490</b>	

## SBCCOG EXPENSES - Administration - The Sharper Pencil

Line Items	ESTIMATED YTD (Jul. 1, 2015 - Dec. 31, 2015) 6 months					PLANNED 2016/2017	NOTES
	ACTUALS 2014/2015	BUDGET 2014/2015	ADOPTED 2015/2016	% to date			
Salaries	27,538	27,031	28,383	14,104		29,802	
Phone Allowance	0	0	0	0		0	
<b>SALARIES</b>	27,538	27,031	28,383	14,104	50%	29,802	
Health & Life Insurance	2,400	2,498	2,498	600		2,498	
Disability Insurance	171	160	176			185	
Social Security	1,707	1,676	1,760	874		1,848	
Medicare	399	375	412	205		432	
<b>BENEFITS</b>	4,677	4,709	4,846	1,679	35%	4,963	
Office Supplies	445	600	620	44		639	
Meeting Refreshments	907	1,031	860	353		886	
Audit	800	795	820	0		845	
Travel	300	300	450	239		464	
Conferences & Training	187	300	650	93		750	
Memberships	275	600	615	100		633	
Newsletter	356	840	865	140		891	
Website & GIS Server	559	758	780	0		804	
General Service (Misc.)	0	1,000	750	0		773	
Strategic Planning/Business Development	0	5,000	5,000	0		5,000	
Contractual Services	219,240	242,206	233,706	104,087		240,717	
Rent	2,400	2,700	2,781	1,200		2,864	
<b>SUPPLIES AND CONTRACTUAL SERVICES</b>	225,469	256,130	247,897	106,256	43%	255,265	
Reserve Growth		0	8,000	6,560		13,461	
<b>RESERVE GROWTH</b>	0	0	8,000	6,560	82%	13,461	
<b>TOTAL</b>	<b>257,684</b>	<b>287,870</b>	<b>289,126</b>	<b>128,599</b>	<b>44%</b>	<b>303,490</b>	

**SBCCOG EXPENSES - Grant Services**

Cost Category	ACTUALS 2014/2015	BUDGET 2014/2015	ADOPTED 2015/2016	ESTIMATED YTD (Jul. 1, 2015 - Dec. 31, 2015)		PLANNED 2016/2017	NOTES
				6 months	% to date		
SALARIES	582,557	722,640	758,640	319,452	42%	796,440	
BENEFITS	121,477	139,638	143,015	63,338	44%	146,772	
SUPPLIES AND CONTRACTUAL SERVICES	1,900,762	1,760,032	1,822,602	748,411	41%	1,434,926	
<b>TOTAL</b>	<b>2,604,796</b>	<b>2,622,310</b>	<b>2,724,257</b>	<b>1,131,202</b>	<b>42%</b>	<b>2,378,138</b>	

## SBCCOG EXPENSES - Grant Services - The Sharper Pencil

Cost Category	ACTUALS 2014/2015	BUDGET 2014/2015	ADOPTED 2015/2016	ESTIMATED YTD (Jul. 1, 2015 - Dec. 31, 2015)		PLANNED 2016/2017	NOTES
				6 months	% to date		
Salaries	580329	720000	756000	318132		793800	
Phone Allowance	2228	2640	2640	1320		2640	
<b>SALARIES</b>	<b>582,557</b>	<b>722,640</b>	<b>758,640</b>	<b>319,452</b>	<b>42%</b>	<b>796,440</b>	
Health & Life Insurance	60,900	66,550	66,550	33,275		66,550	Health - Cafeteria Plan \$500/Employee
Disability Insurance	4,340	5,048	5,023			5,208	
Social Security	39,668	44,640	46,872	19,724		49,216	
Medicare	9,277	10,440	10,962	4,613		11,510	
Worker's Comp. Insurance	7,292	12,960	13,608	5,726		14,288	
<b>BENEFITS</b>	<b>121,477</b>	<b>139,638</b>	<b>143,015</b>	<b>63,338</b>	<b>44%</b>	<b>146,772</b>	
Office Supplies	69,474	87,750	90,383	45,120	50%	78,344	
Meeting Refreshments	6,064	12,000	12,360	3,846		11,124	
Audit	4,451	4,505	4,640	0		4,176	
Travel	8,023	9,600	9,888	2,147		8,899	
Conferences & Training	1,681	9,000	9,270	834		8,343	
Dues & Memberships	4,904	6,000	6,180	2,464		5,562	
Printing & Binding	6,749	8,000	8,240	4,057		7,416	
Website	3,236	5,000	5,150	1,530		4,635	
General Service	447	1,000	1,030	0		927	
Contractual Services	164,786	166,038	180,297	84,542		180,297	
Professional Services	911,549	1,306,149	1,352,468	453,889		975,946	
Reimbursements to South Bay Cities	578,733			81,726			
Rent	133,226	135,575	139,606	68,255		146,168	
Vehicle lease	1,540	1535	0	0		0	vehicle leases end in 2015
Vehicle insurance	4,065	4880	0	0		0	vehicle leases end in 2015
Liability Insurance	1,833	3,000	3,090	0		3,090	
<b>SUPPLIES AND CONTRACTUAL SERVICES</b>	<b>1,900,762</b>	<b>1,760,032</b>	<b>1,822,602</b>	<b>748,411</b>	<b>41%</b>	<b>1,434,926</b>	
<b>TOTAL</b>	<b>2,604,796</b>	<b>2,622,310</b>	<b>2,724,257</b>	<b>1,131,202</b>	<b>42%</b>	<b>2,378,138</b>	



### SBCCOG EXPENSES - Special Services

Cost Category	ACTUALS 2014/2015	BUDGET 2014/2015	ADOPTED 2015/2016	ESTIMATED YTD (Jul. 1, 2015 - Dec. 31, 2015)		PLANNED 2016/2017	NOTES
				6 months	% to date		
General Assembly	22,791	28,640	39,822	11,086	28%	40,717	
Climate Action Planing Assistance	40,923	61,805	61,805	27,022	44%	61,764	
South Bay Economic Development	0	1,300	1,300	0	0%	1,300	
Metro Deputy	91,404	91,404	94,146	46,977	50%	96,971	
<b>TOTAL</b>	<b>155,118</b>	<b>183,149</b>	<b>197,073</b>	<b>85,085</b>	<b>43%</b>	<b>200,751</b>	

## SBCCOG EXPENSES - Special Services - The Sharper Pencil

Cost Category	ACTUALS 2014/2015	BUDGET 2014/2015	ADOPTED 2015/2016	ESTIMATED YTD (Jul. 1, 2015 - Dec. 31, 2015)		PLANNED 2016/2017	NOTES
				6 months	% to date		
GENERAL ASSEMBLY							
Salaries	7,334	9,000	10,000	4,475		10,300	
Benefits	1,247	1,640	1,822	761		1,877	
Contractors			10,000	5,850		10,000	
Expenses (Food, Room, Supplies)	14,211	18,000	18,000	0		18,540	
<b>GENERAL ASSEMBLY TOTAL EXPENSES</b>	<b>22,791</b>	<b>28,640</b>	<b>39,822</b>	<b>11,086</b>	<b>27.8%</b>	<b>40,717</b>	
CLIMATE ACTION PLANNING							
Salaries	18,431	32,000	32,000	14,414		33,600	
Benefits	3,133	6,392	6,392	2,450		6,712	
Contractors	19,250	20,000	20,000	7,525		18,000	
Expenses	109	3,413	3,413	2,632		3,452	
<b>CLIMATE ACTION PLANNING TOTAL EXPENSES</b>	<b>40,923</b>	<b>61,805</b>	<b>61,805</b>	<b>27,022</b>	<b>43.7%</b>	<b>61,764</b>	
<b>SOUTH BAY ECONOMIC DEVELOPMENT GROUP TOTAL EXP.</b>	<b>0</b>	<b>1,300</b>	<b>1,300</b>	<b>0</b>	<b>0.0%</b>	<b>1,300</b>	
<b>METRO DEPUTY TOTAL EXPENSES</b>	<b>91,404</b>	<b>91,404</b>	<b>94,146</b>	<b>46,977</b>	<b>49.9%</b>	<b>96,971</b>	
<b>TOTAL</b>	<b>155,118</b>	<b>183,149</b>	<b>197,073</b>	<b>85,085</b>	<b>43%</b>	<b>200,751</b>	