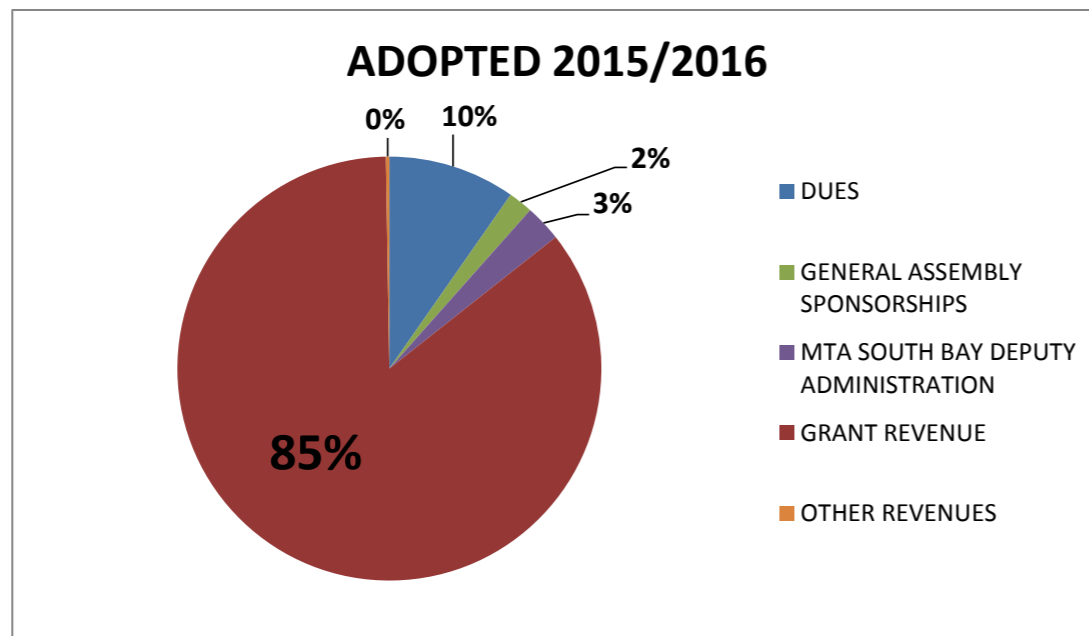


SBCCOG General Fund Revenue Sources

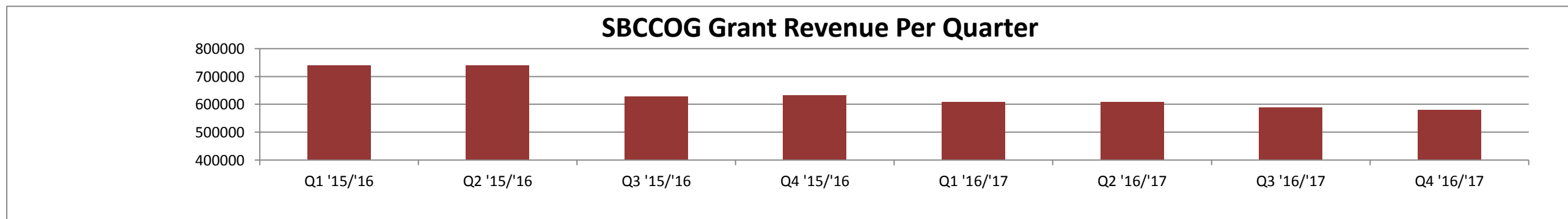
SOURCE	ACTUALS 2014/2015	BUDGET 2014/2015	ADOPTED 2015/2016	1st Qtr. 2015/2016 Actuals	% to date	PLANNED 2016/2017	NOTES
DUES	229,997	229,998	312,500	78,125	25%	334,375	All dues for 2015-2016 have been received. Dues beyond 1st quarter are deferred revenue.
CAP ASSESSMENTS	62,625	62,625	0	0	-	0	Elimination of CAP Assessment in 2015/16
GENERAL ASSEMBLY SPONSORSHIPS	63,750	60,000	60,000	5,000	8%	60,000	
MTA SOUTH BAY DEPUTY ADMINISTRATION	86,813	86,813	90,000	23,714	26%	92,700	
GRANT REVENUE	2,613,803	2,647,453	2,751,200	453,712	16%	2,398,549	See Grant Revenue Sources page for details
OTHER REVENUES	9,768	6,440	8,460	2,198	26%	8,460	Interest, training, South Bay Econ. Dev, HERO, Holiday Light Exchange Sponsors
TOTAL	3,066,757	3,093,329	3,222,160	562,749	17%	2,894,084	
Expenses from SBCCOG Expenses TAB	3,017,599	3,093,329	3,210,456	556,557	17%	2,882,379	
NET INCOME	49,158	0	11,705	6,192	53%	11,704	



Unrestricted General Fund Balance as of June 30, 2015:	\$497,239
Reserve Growth 1st Qtr. 2015-2016	\$6,560
1st Quarter Revenue is 17.46% of Budget and 1st Quarter Expenses are 17.34% of budget	

SBCCOG GRANT REVENUE

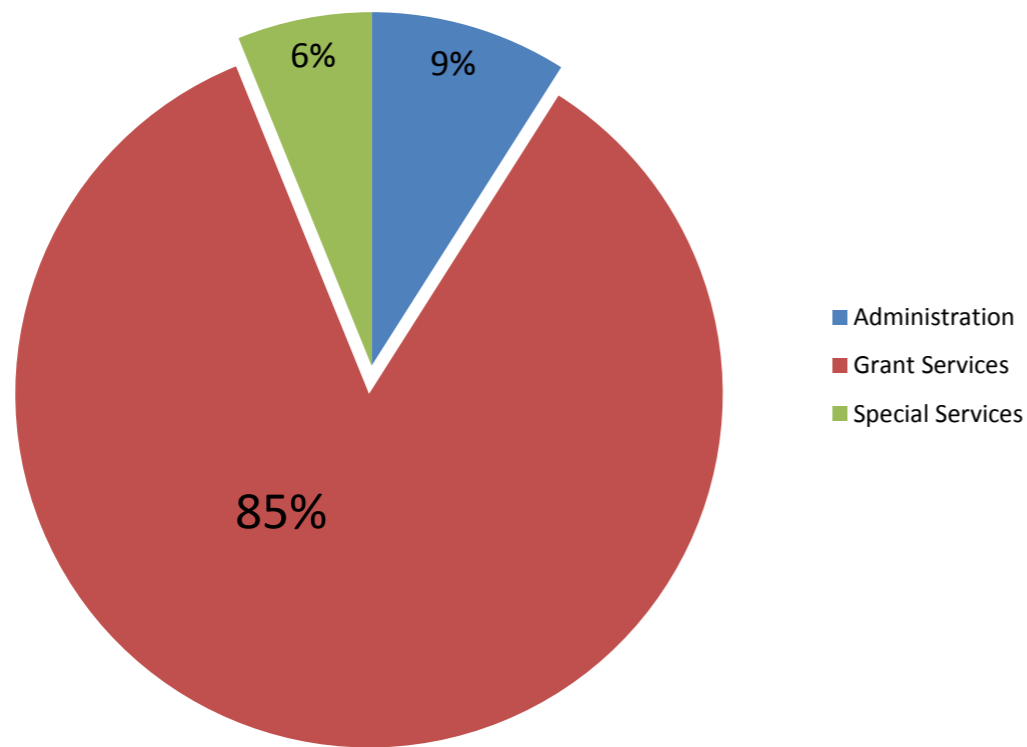
SOURCE		ACTUALS 2014/2015	BUDGET 2014/2015	ADOPTED 2015/2016	1st Qtr. 2015/2016 Actuals	% to date	PLANNED 2016/2017	NOTES
A	SCE/SCG South Bay Energy Efficiency Partnership Program	624,914	661,709	793,118	148,196	19%	793,118	(contract end 12/31/15) no PUC decision re: 2016 and beyond - if funding awarded anticipate \$793,118 for FYs '15-'16 and '16-'17)
B	SCE Strategic Plan Phase 3 - EECAP - Promoting long term energy efficiency and climate action planning activities	405,797	405,000	208,000	87,611	42%	0	(contract end 12/31/15)
C	West Basin Municipal Water District - Marketing and Community Outreach Services for Water Conservation Programs	172,863	173,972	186,180	36,308	20%	186,180	anticipated to renew in 2015/16 & 2016/17
D	Sanitation Districts of Los Angeles County - Environmental Education Collaborative Partnership	49,000	49,000	49,000	12,250	25%	49,000	anticipated to renew in 2015/16 & 2016/17
E	Torrance Municipal Water District - Marketing and Community Outreach Services for Water Conservation Programs	16,500	16,500	18,400	4,600	25%	18,400	anticipated to renew in 2015/16 & 2016/17
F	Metro Vanpool Outreach	38,104	36,000	36,000	10,009	28%	36,000	anticipated to renew in 2015/16 & 2016/17
G	Metro Express Lanes Outreach	28,527	40,000	48,000	12,000	25%	0	anticipated to renew in 2015/16
H	Measure R - South Bay Highway Program Administration and Program Development	732,691	538,836	737,981	56,256	8%	760,120	(per Metro Funding Agreement #2 - continues annually at 3% increase thru FY18-19)
I	Metro - Strategic Growth Council	74,888	161,667	303,387	46,478	15%	303,387	(start Jan 2015 to Sept. 2018)
J	EUC Outreach Ambassador	40,597	40,000	23,653	20,000	85%	0	(start Jan 2015 to Dec. 2015)
K	Zero Emission Vehicle (ZEV) Readiness	3,489	24,234	110,731	6,659	6%	64,593	(start Mar 2015 to Jan. 2017)
L	Home Upgrade (REN/Bki)	5,742	0	11,250	5,845	52%	0	(start May 2015 to Dec. 2015)
M	Dominguez Channel Coordinated Integrated Monitoring Program (CIMP)	0	0	25,000	0	0%	25,000	(start September 2015)
N	Metro Smart Mobility	0	0	125,000	0	0%	125,000	(start July 2015)
O	Green Building Challenge	0	0	75,500	7,500	10%	37,750	(start July 2015)
P	SCE Strategic Plan Phase 1 - City Trainings/EEMIS - Promoting long term energy efficiency and climate action planning activities	213,314	214,000	-	0	-	-	(contract end 6/30/2015)
Q	SCE WaterLeak Detection	82,627	162,535	-	0	-	-	(contract end 6/30/2015)
R	Metro Mobility Matrix	19,978	20,000	-	0	-	-	(contract end 2/28/15)
S	AQMD Battery Electric Vehicle (BEV) Demonstration Project	104,773	104,000	-	0	-	-	(contract end 6/30/15)
TOTAL		2,613,803	2,647,453	2,751,200	453,712	16%	2,398,549	



SBCCOG EXPENSES

Cost Category	ACTUALS 2014/2015	BUDGET 2014/2015	ADOPTED 2015/2016	1st Qtr. 2015/2016 Actuals	% to date	PLANNED 2016/2017	NOTES
Administration	257,684	287,870	289,126	75,118	26%	303,490	
Grant Services	2,604,796	2,622,310	2,724,257	453,496	17%	2,378,138	
Special Services	155,118	183,149	197,073	27,943	14%	200,751	
TOTAL	3,017,599	3,093,329	3,210,456	556,557	17%	2,882,379	

PROPOSED EXPENSES 2015/2016



- Administration Expenses are paid out of the following revenue sources:
 - Dues
 - General Assembly Sponsorships
 - Trainings
 - Interest
- Grant Services Expenses are paid out of the following grant revenues:
 - PUC SCE/SCG Energy Efficiency Partnership Funds
 - SCE Phase3 Strategic Plan Strategies (EECAP)
 - West Basin Municipal Water District
 - Sanitation District
 - Torrance Water District
 - Metro Vanpool
 - Metro Express Lanes
 - Metro Measure R
 - Metro Strategic Growth Council
 - EUC Outreach Ambassador Program Funds
 - Zero Emission Vehicles Study
 - Home Upgrade Program (REN/Bki)
 - Dominguez Channel CIMP
 - Metro Smart Mobility
 - Green Per Square Foot
- Special Services Expenses are paid out of the following revenue sources:
 - Metro Deputy Agreement
 - General Assembly Sponsorships
 - South Bay Economic Development Funds

SBCCOG EXPENSES - Administration

Cost Category	ACTUALS 2014/2015	BUDGET 2014/2015	ADOPTED 2015/2016	1st Qtr. 2015/2016 Actuals	% to date	PLANNED 2016/2017	NOTES
SALARIES	27,538	27,031	28,383	7,176	25%	29,802	
BENEFITS	4,677	4,709	4,846	1,193	25%	4,963	
SUPPLIES AND CONTRACTUAL SERVICES	225,469	256,130	247,897	60,188	24%	255,265	
RESERVE GROWTH	0	0	8,000	6,560	82%	13,461	
TOTAL	257,684	287,870	289,126	75,118	26%	303,490	

SBCCOG EXPENSES - Administration - The Sharper Pencil

Line Items	ACTUALS	BUDGET	ADOPTED	1st Qtr.	% to date	PLANNED	NOTES
	2014/2015	2014/2015	2015/2016	2015/2016 Actuals		2016/2017	
Salaries	27,538	27,031	28,383	7,176		29,802	
Phone Allowance	0	0	0	0		0	
SALARIES	27,538	27,031	28,383	7,176	25%	29,802	
Health & Life Insurance	2,400	2,498	2,498	600		2,498	
Disability Insurance	171	160	176	44		185	
Social Security	1,707	1,676	1,760	445		1,848	
Medicare	399	375	412	104		432	
BENEFITS	4,677	4,709	4,846	1,193	25%	4,963	
Office Supplies	445	600	620	39		639	
Meeting Refreshments	907	1,031	860	177		886	
Audit	800	795	820	0		845	
Travel	300	300	450	237		464	
Conferences & Training	187	300	650	80		750	
Memberships	275	600	615	0		633	
Newsletter	356	840	865	70		891	
Website & GIS Server	559	758	780	559		804	
General Service (Misc.)	0	1,000	750	0		773	
Strategic Planning/Business Development	0	5,000	5,000	0		5,000	
Contractual Services	219,240	242,206	233,706	58,427		240,717	
Rent	2,400	2,700	2,781	600		2,864	
SUPPLIES AND CONTRACTUAL SERVICES	225,469	256,130	247,897	60,188	24%	255,265	
Reserve Growth	0	0	8,000	6,560		13,461	
RESERVE GROWTH	0	0	8,000	6,560	82%	13,461	
TOTAL	257,684	287,870	289,126	75,118	26%	303,490	

SBCCOG EXPENSES - Grant Services

Cost Category	ACTUALS	BUDGET	ADOPTED	1st Qtr.	% to	PLANNED	NOTES
	2014/2015	2014/2015	2015/2016	2015/2016 Actuals	date	2016/2017	
SALARIES	582,557	722,640	758,640	164,507	22%	796,440	
BENEFITS	121,477	139,638	143,015	36,440	25%	146,772	
SUPPLIES AND CONTRACTUAL SERVICES	1,900,762	1,760,032	1,822,602	252,550	14%	1,434,926	
TOTAL	2,604,796	2,622,310	2,724,257	453,496	17%	2,378,138	

SBCCOG EXPENSES - Grant Services - The Sharper Pencil

Cost Category	ACTUALS	BUDGET	ADOPTED	1st Qtr.	% to date	PLANNED	NOTES
	2014/2015	2014/2015	2015/2016	2015/2016 Actuals		2016/2017	
Salaries	580329	720000	756000	163627		793800	
Phone Allowance	2228	2640	2640	880		2640	
SALARIES	582,557	722,640	758,640	164,507	22%	796,440	
Health & Life Insurance	60,900	66,550	66,550	16,637		66,550	Health - Cafeteria Plan \$500/Employee
Disability Insurance	4,340	5,048	5,023	4,340		5,208	
Social Security	39,668	44,640	46,872	10,145		49,216	
Medicare	9,277	10,440	10,962	2,373		11,510	
Worker's Comp. Insurance	7,292	12,960	13,608	2,945		14,288	
BENEFITS	121,477	139,638	143,015	36,440	25%	146,772	
Office Supplies	69,474	87,750	90,383	12,578		78,344	
Meeting Refreshments	6,064	12,000	12,360	1,595		11,124	
Audit	4,451	4,505	4,640	0		4,176	
Travel	8,023	9,600	9,888	2,132		8,899	
Conferences & Training	1,681	9,000	9,270	717		8,343	
Dues & Memberships	4,904	6,000	6,180	3,219		5,562	
Printing & Binding	6,749	8,000	8,240	2,650		7,416	
Website & GIS Server	3,236	5,000	5,150	1,278		4,635	
General Service	447	1,000	1,030	0		927	
Contractual Services	164,786	166,038	180,297	47,958		180,297	
Professional Services	911,549	1,306,149	1,352,468	146,295		975,946	
Reimbursements to South Bay Cities	578,733	0	0	0		0	
Rent	133,226	135,575	139,606	34,127		146,168	
Vehicle lease	1,540	1535	0	0		0	vehicle leases end in 2015
Vehicle insurance	4,065	4880	0	0		0	vehicle leases end in 2015
Liability Insurance	1,833	3,000	3,090	0		3,090	Annual expense due by Jan. 2016
SUPPLIES AND CONTRACTUAL SERVICES	1,900,762	1,760,032	1,822,602	252,550	14%	1,434,926	
TOTAL	2,604,796	2,622,310	2,724,257	453,496	17%	2,378,138	

SBCCOG EXPENSES - Special Services

Cost Category	ACTUALS 2014/2015	BUDGET 2014/2015	ADOPTED 2015/2016	1st Qtr. 2015/2016 Actuals	% to date	PLANNED 2016/2017	NOTES
General Assembly	22,791	28,640	39,822	405	1%	40,717	
Climate Action Planing Assistance	40,923	61,805	61,805	4,050	7%	61,764	
South Bay Economic Development	0	1,300	1,300	0	0%	1,300	
Metro Deputy	91,404	91,404	94,146	23,488	25%	96,971	
TOTAL	155,118	183,149	197,073	27,943	14%	200,751	

SBCCOG EXPENSES - Special Services - The Sharper Pencil

Cost Category	ACTUALS 2014/2015	BUDGET 2014/2015	ADOPTED 2015/2016	1st Qtr.		PLANNED 2016/2017	NOTES
				2015/2016 Actuals	% to date		
GENERAL ASSEMBLY							
Salaries	7,334	9,000	10,000	346		10,300	
Benefits	1,247	1,640	1,822	59		1,877	
Contractors			10,000	0		10,000	
Expenses (Food, Room)	14,211	18,000	18,000	0		18,540	add fundraising consultant
GENERAL ASSEMBLY TOTAL EXPENSES	22,791	28,640	39,822	405	1.0%	40,717	
CLIMATE ACTION PLANNING							
Salaries	18,431	32,000	32,000			33,600	
Benefits	3,133	6,392	6,392			6,712	
Contractors	19,250	20,000	20,000	4,050		18,000	
Expenses	109	3,413	3,413			3,452	
CLIMATE ACTION PLANNING TOTAL EXPENSES	40,923	61,805	61,805	4,050	6.6%	61,764	
SOUTH BAY ECONOMIC DEVELOPMENT GROUP TOTAL EXP.	0	1,300	1,300	0	0.0%	1,300	
METRO DEPUTY TOTAL EXPENSES	91,404	91,404	94,146	23,488	24.9%	96,971	
TOTAL	155,118	183,149	197,073	27,943	14%	200,751	

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