

South Bay Cities Council of Governments

July 9, 2018

TO: SBCCOG Steering Committee

FROM: SBCCOG Staff

SUBJECT: Follow-Up: Assessment of Internet Service Provider (ISP) provider for SBCCOG Office

Adherence to Strategic Plan:

Goal D: Organizational Stability. Be a high performing organization with a clear path to long-term financial health, staffing continuity, and sustained board commitment.

SUMMARY OF REQUEST

SBCCOG staff to assess options for a site evaluation from an ISP to determine viability of providing Direct Internet Access (DIA) to SBCCOG office.

ANALYSIS

SBCCOG staff has determined the 3 best alternative ISPs capable of providing DIA services with specs comparable to our current provider:

- Spectrum Enterprise - est. \$480.00 per month
- MetTel - est. \$1,251.42 per month
- CenturyLink - est. \$868.54 per month

As indicated above, the most cost-effective competitor is Spectrum Enterprise, with an offer which is more than \$500 lower than what the SBCCOG currently pays TelePacific per month for less bandwidth. The next step is to setup a site evaluation which requires the SBCCOG to sign a pseudo-service agreement. The agreement does not incur any upfront costs and simply establishes intent from SBCCOG to consider Spectrum Enterprise's services should they be capable of providing them.

RECOMMENDATION

SBCCOG Board Chair to sign pseudo-service agreement with Spectrum Enterprise to coordinate site evaluation of SBCCOG office.

Prepared by Chandler Shields