

South Bay Cities Economic Development Roundtable

Thursday, November 20, 2014

Torrance Airport Meeting Room

3301 Airport Drive Torrance, CA. 90505

2:30 pm – 4:30 pm

AGENDA

I. Self Introductions (2:35 pm)

II. Re-cap of September meeting (2:40 pm)

- Discussion about the benefits of foreign investors visiting along with staff impacts of their visits. Could we create a way to do this together and provide more of a South Bay perspective to foreign visitors instead of just city by city? Would that save staff time and provide a better picture? It was decided to discuss at September meeting.

III. Real Estate in the South Bay from the Realtor's Perspective (2:45 pm)

- Presentation - Maryl Binney and Mike Grannis from Highland Partners
- Roundtable Discussion including representatives from:
 - South Bay Realtors' Association
 - BOMA representative

IV. Information Sharing (3:30 pm)

- Brief report from each city re: current issues & actions as well as update on SBCCOG initiatives

V. Conference and Special Event Coordination Follow-up (3:50 pm)

- ICSC – October 1-3, 2014

VI. Content of Future Meetings (4:00 pm)

- International Mixer via video
- International Trade
 1. Presentations from more existing organizations that focus on international trade (Dept. of Commerce?)
 2. Sharing what cities and South Bay groups are doing to promote international trade (Redondo Beach Chamber, etc.)
 3. Identifying industries that have a strong potential for growth through international trade
 4. Identifying the target international markets for these industries
 5. Connecting South Bay companies within targeted industries with technical information on international trade (letter, workshop?)

Possible go see trip or meet at Hawthorne High to see their state of the art Manufacturing facility?
10/4/14 Daily Breeze article

VII. Next Steps (4:10 pm)

VIII. Adjournment

- **Next Meeting - January 15, 2014 @ 2:30 pm**